外销员统考外贸英语试题与答案1外销员考试 PDF转换可能丢
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https://www.100test.com/kao_ti2020/508/2021_2022E5_A4_96_
E9_94_80_E5_91_98_E7_c28_508259.htm . Translate the
following terms: 10% 1. From English into Chinese: (1) PNTR (2)
Irrevocable Letter of Credit (3) Blank Endorsement (4) General
Average (5) FAQ (6) DES (7) Franchise (8) FPA (9) Bill of
Exchange (10) Auction 2. From Chinese into English (5%) (1)世界
银行 (2)电子商务 (3)托运人 (4)进口许可证 (5)国际商会 II
. Choose the best answer for each of the following question (25%)
1. Contracts must be renewed one week their expiration. A
on B against C the moment of D before 2. The commodities you
offered are line with the business scope of our clients. A
outside B out of C out D without 3. We are arranging for n
inspection tour of the material was processed. A place B
the place C where D there 4. We are reconsidering those trade terms
might be adverse to the interest of our principals. A what B
that C when D where 5. Information indicates that some similar
goods of Indian origin have been sold here about 30%
lower than yours. A with a level B at something C at quotation D
with a figure 6. As we are of these goods, please expedite
shipment after receiving our L/C. A in badly need B badly in need C
urgent in need D in urgently need 7. We give you on the attached
sheet full details regarding packing and marking, which must be
strictly A observed B abide by C submitted D seen 8. We
to allow you a special discount if you increase your order to

5000 pairs. A have prepared B are prepare C are prepared D were prepared 9. The importance of delivery on time _____ overstressed, because failure to receive goods or services will cause serious inconvenience to the end-users. A can B be C cannot be D could be "#F8F8F8" 100Test 下载频道开通,各类考试题目直接下载。详细请访问 www.100test.com