

外销员外贸外语指导：询盘英语函电范文外销员考试 PDF 转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/512/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_512423.htm KK Kiddie Korner, Inc.
March 2nd, 2000 Datex Trading Co. Ltd. Lianfang building 666
Huayuan Avenue Dalian, Liaoning China Dear Sir or Madam, We
were impressed by the 0selection of sweaters that were displayed on
your stand at the Menswear Exhibition that was held in Chicago last
month. We are a large chain of retailers and looking for a
manufacturer who could supplyus with a wide range of sweaters for
the teenage market. As we usually place very large orders, we would
expect a quantity discount in addition to a 20% trade discount off net
list prices, and our terms of payment are normally 30 days bill of
exchange, documents against payment. If these conditions interest
you, and you can meet orders of over 1000 garments at one
time, please send us your current catalogue and price-list. We hope to
hear from you soon. Yours faithfully, Fred Johns China Trade
Manager "#F8F8F8" 100Test 下载频道开通，各类考试题目直接
下载。详细请访问 www.100test.com