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They mainly trade with Japanese firms. 外贸 英语口语 他们主要和日本商行进行贸易。 For the past five years, we have done a lot of trade with your company. 在过去的五年中，我们与贵国进行了罅康拿骋住?/ 外贸 英语口语 Our trade is conducted on the basis of equality. 我们是在平等的基础上进行贸易。 There has been a slowdown in the wool trade with you. 和你们的羊毛贸易已有所减少。 Our foreign trade is continuously expanding. 我们的对外贸易不断发展。 外贸英语口语 Trade in leather has gone up (down) 3%. 皮革贸易上升(下降)了百分之三。 Trade in general is improving. 贸易情况正在好转。 Our company mainly trades in arts and crafts. 我们公司主要经营手 工艺品。 They are well-known in trade circles. 他们在贸易界很有名望。 We trade with people in all countries on the basis of equality and mutual benefit. 我们在平等互利的基础上和各国人民进行贸易。 To respect the local custom of the buying country is one important aspect of China ' s foreign policy. 尊重买方国家的风俗习惯是我国贸易 政策 的一个重要方面。 Our purpose is to explore the possibilities of developing trade with you. 我们的目的是和你们探讨一下发展贸易的可能性。 外贸英语口语 Words and Phrases foreign trade 对外贸易 overseas trade 海外贸易 international trade 国际贸易 to trade with 和.....进行贸易 to do business in a moderate way 做生意稳重 to do business in a sincere way 做生意诚恳 外贸 英语口语 to make a

deal 做一笔交易 deal 交易，经营，处理，与……交往 to deal in 经营，做生意 to explore the possibilities of 探讨……的可能性 trade circles 贸易界 to handle 经营某商品 to trade in 经营某商品 business scope/frame 经营范围 trading firm/house 贸易行，商行 Can we do a barter trade? 咱们能不能做一笔易货贸易呢? Is it still a direct barter trade? 这还算是一种直接的易货贸易吗? If you agree to our proposal of a barter trade, we ' ll give you paper in exchange for your timber. 如果你方同意我们进行易货贸易的建议，我们将用纸与你们交换木材。 Shall we sign a triangle trade agreement? 我们订一个三角贸易协议好吗? A triangle trade can be carried out among the three of us. 我们三方可进行三角贸易。 Compensation trade is, in fact, a kind of loan. 补偿贸易实际上是一种信贷。 We may agree to do processing trade with you. 我们同意与你们进行来料加工贸易。 If you ' re interested in leasing trade, please let us know. 如果你们有意做租赁贸易，请告诉我们。 We wonder whether you do counter trade. 我们不知道你们是否做抵偿贸易。 Words and Phrases trade by commodities 商品贸易 visible trade 有形贸易 invisible trade 无形贸易 barter trade 易货贸易 bilateral trade 双边贸易 triangle trade 三角贸易 multilateral trade 多边贸易 counter trade 对销贸易 .抵偿贸易 counter purchase 互购贸易 buy-back 回购贸易 compensation trade 补偿贸易 processing trade 来料加工贸易 assembling trade 来料装配贸易 leasing trade 租赁贸易 in exchange for 用……交换…… trade agreement 贸易协议 We want to develop direct contact with Continental buyers for ourselves. 我们想为自己的公司同欧洲大陆的买主建立起直接的联系。 外贸 英语口语 We

see that your firm specializes in Light Industrial Goods, and we are willing to establish business relationship with you. 得知贵公司专门经营轻工业品，我们愿意与贵公司建立业务关系。外贸英语口语 We are one of the largest importers of Electric Goods in this city, and we wish to establish business relationship with you. 我们是此地最大的电器进口商之一，愿意与你们建立业务关系。 We are willing to enter into business relationship with your company on the basis of equality and mutual benefit. 我们愿在平等互利的基础上与贵公司建立业务关系。 Our two countries have had trade relations for ten years. 我们两国之间已经有了10年的贸易关系。

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