

询盘英语之商务:复函与报价实用英语考试 PDF转换可能丢失
图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/556/2021_2022__E8_AF_A2_E7_9B_98_E8_8B_B1_E8_c96_556661.htm 复函与报价(Replies

and Quotations) Macer S.A 24th November 20## 来源：考试大
Foshan Sweethome Installations Ltd. 2 Xiyue Street Foshan,

Guangdong China 来源：考试大 Dear sirs, In reply to your letter

of 21st Novermber, We have pleasure in enclosing a detailed

quotation for bathroom showers. Besides those advertised in the

Builers ' Joural, our illustrated catalogue also encolsed shows

various types of bathroom fittings and the sizes available. Most types

can be supplied from stock. 45-60 days should be allowed for

delivery of those marked with an asterisk. Building contractors in

Hong Kong and Taiwan have found our equipment easy to install

and attractive in apperance. Naturally all parts are replacable. and

our quotation includes prices of spare parts. We can allow a 2%

discount on all orders of US\$6,000 in value and overf, and a 3%on

orders exceeding US\$20,000. Any orders you place with us will be

processed promptly. yours faithfully. 来源：考试大 Francesco

Marani Sales Manager 来源：考试大 Encl.2 Via S.Lorenzo, 24/a 来

源：考试大 Castellon Spain Tel:(964) 560001 Fax (964) 560002

100Test 下载频道开通，各类考试题目直接下载。详细请访问

www.100test.com