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[https://www.100test.com/kao\\_ti2020/556/2021\\_2022\\_\\_E5\\_A4\\_96\\_E8\\_B4\\_B8\\_E5\\_AE\\_9D\\_E5\\_c96\\_556737.htm](https://www.100test.com/kao_ti2020/556/2021_2022__E5_A4_96_E8_B4_B8_E5_AE_9D_E5_c96_556737.htm) We insist on a letter of credit.我们坚持用信用证方式付款。 As I've said, we require payment by L/C.我已经说过了，我们要求以信用证付款。 We still intend to use letter of credit as the term of payment.我们仍然想用信用证付款方式。 We always require L/C for our exports.我们出口一向要求以信用证付款。 L/C at sight is normal for our exports to France.我们向法国出口一般使用即期信用证付款。 We pay by L/C for our imports.进口我们也采用信用证汇款。 Our terms of payment is confirmed and irrevocable letter of credit.我们的付款条件是保兑的不可撤消的信用证。 You must be aware that an irrevocable L/C gives the exporter the additional protection of bankers guarantee.你必须意识到不可撤消信用证为出口商提供了银行担保。 Is the wording of "confirmed" necessary for the letter of credit?信用证上还写用“保兑”字样吗？ For payment we require 100% value, irrevocable L/C in our favour with partial shipment allowed clause available by draft at sight.我们要求用不可撤消的、允许分批装运、金额为全部货款、并以我方为抬头人的信用证，凭即期汇票支付。 What do you say to 50% by L/C and the balance by D/P?百分之五十用信用证，其余的用付款交单，您看怎么样？ Please notify us of L/C number by telex immediately.请立即电传通知我方信用证号码。 The beneficiary of the L/C is to be China National Corporation, Beijing.信用证的受益人为中国工艺品进出口公司北京分公司。 Will you please

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