

商务英语高级冲刺真题四商务英语考试 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/558/2021_2022__E5_95_86_E5_8A_A1_E8_8B_B1_E8_c85_558497.htm 一、 Multiple choices.

- (15%) 1. _____ these advantages we do not think there is any difficulty in pushing sale. A. With B. Together with C. Without D. As
2. The goods are urgently needed. We _____ hope you will deliver them immediately. A. in the case B. hence C. therefore D. for
3. The market report indicates there is _____ market in South America for about 40 tons a year. A. big B. no C. a D. the
百考试题(www . Examda. com) 4. Thanks to the _____ work of our sales department, your last consignment has been all sold out. A. acceptable B. reasonable C. outstanding D. tolerable
5. _____ our general agent, you would also have to look after the advertising. A. To be B. As C. Being D. For
6. The brochure covers a wide range of products we _____. A. deal with B. deal in C. hand in D. hand over
7. The goods have been dispatched and the shipping documents _____ consignment are with us. A. for B. of
来源 : www.examda.com C. with D. to
8. If you are interested, we will send you a sample lot _____ charge. A. within B. for C. with D. free of
9. The exhibition has _____ to offer that you will find interesting. A. many B. much C. many a D. more
10. Our market survey informs us that you are achieving great success _____ our chemical products. A. on B. to C. at D. with
11. We are glad to receive your order of yesterday, _____ regret that we can not supply _____ the end of May. A. but, by B. and, by C. but, for D. and, for
12. Mr

Brown decided that our estimate was _____ and asked us to begin work as from 1 January. A. delinquent B. managerial C. unfortunate D. acceptable
13. We confirm that we agree _____ your suggestions made in our last letter. A. to B. on C. with D. that
14. Whenever the price, time of shipment, payment terms, etc. are agreed _____, a transaction is concluded. A. with B. on C. to D. that
15. The charges will be _____ by Asian Co. and us. A. heavy B. borne C. small D. settled

www.Examda.CoM 二、 Translate the following letter into Chinese. (15%)
Dear Sirs,来源:百考试题网 In regard to the first shipment against our Contract No. 1234, we wrote you on 7th this month, informing you that part of the goods was not in conformity with the contracted specifications. We requested you to give us explanations and advise us how you would deal with the matter, but up to now we have not yet received any reply. So we regret to say that we can ' t bind ourselves to accept the second lot of goods. We have to request that you should postpone the shipment of the goods for the time being. It goes without saying that we have no obligations whatever in this matter. We are looking forward to your reply. Yours faithfully
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