

商务会议口语：谈论大规模重组计划会议谈判实用英语考试  
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[5\\_8A\\_A1\\_E4\\_BC\\_9A\\_E8\\_c96\\_569350.htm](https://www.100test.com/kao_ti2020/569/2021_2022__E5_95_86_E5_8A_A1_E4_BC_9A_E8_c96_569350.htm) In this conversation, Gregory Cosgrove, the CEO of a large telecommunications company, discusses a large-scale reorganization with Gloria Atkinson, his Human Relations manager.

Gregory: Gloria, before I officially announce the reorganization, I want your final feedback.

Gloria: I've gone through the entire plan again, and I'm sure the impact will be minimal, since we're not planning large-scale firings or lay-offs.

Gregory: That was a key objective from the start. Qualified staff holding positions that are being cut will be offered retraining for our new positions. If they accept, they have the job.

Gloria: That's the best policy. Nevertheless, some employees may not want to change career paths in mid-stream, and will probably put in their notice.

Gregory: I know, and we have a very fair compensation package for those who decide to quit. Some people can take advantage of our early retirement package. In the odd case, this may be a good opportunity to can non-performers.

Gloria: I've talked to ER, and there aren't too many of those any more. Hopefully, we won't lose people because of the new drug testing regulation, either.

Gregory: This reorganization and the new company policies will make us leaner and meaner. Are the new employee contracts ready?

Gloria: Yes they are, and all other appropriate forms have been modified. I've also set things in motion to revise our orientation process. We're ready to go!

Gregory: Great! I think we

've covered all the bases. I'll set up a general meeting for next Monday to make the announcement. 参考译文：在以下这段对话中，gregory Cosgrove是一家大型电信公司的首席执行官，而Gloria Atkinson是其人事部的主管。他们正在谈论一次大规模的重组计划。 gregory: Gloria，在我正式宣布重组之前，我想最后再听一下你的意见。 Gloria: 我把整个计划又理了一遍。我肯定这次重组带来的振荡会很小。因为我们没有大规模的解雇或裁员计划。 gregory: 这一开始就是我们的一个重要目标。而且，假如被裁职位上的雇员符合我们的用人要求，我们将向他们提供再培训的机会以使他们适应我们新岗位的需要。如果他们接受这样的安排，就仍有工作。 Gloria: 这真是个不错的做法。但即便是这样，可能会有些人不愿意中途更换工种，他们仍有可能提出辞呈。 gregory: 这点我也想到了。我们将给决定辞职的员工一笔相当公道的补偿金。有些人还可以领到我们的提早退休金。说不定这还是我们解雇不称职员工的好机会呢。 Gloria: 我与雇员关系部谈过，这样的情况已经不再那么多见了。另外，我们希望不要因为这次新的药检规定而造成公司人员损失。 gregory: 这次重组加上新的公司章程将使我们减轻负担，提高效率。对了，新的雇用合同准备好了吗？ Gloria: 已经准备好了。其他相关的表格也都经过改进了。对熟悉环境步骤的修改也已在着手进行之中。一切都已就绪。 gregory: 好极了！我想我们已将方方面面都考虑周全了。下周一我将召开全体大会宣布进行重组。 100Test 下载频道开通，各类考试题目直接下载。详细请访问

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