

商务谈判常用英语词汇（二）实用英语考试 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/569/2021_2022__E5_95_86_E5_8A_A1_E8_B0_88_E5_c96_569367.htm

3、 交货条件 交货 delivery 轮船 steamship (缩写 S.S) 装运、装船 shipment 租船 charter (the chartered ship) 交货时间 time of delivery 定程租船 voyage charter 装运期限 time of shipment 定期租船 time charter 托运人（一般指出口商） shipper, consignor 收货人 consignee 班轮 regular shipping liner 驳船 lighter 舱位 shipping space 油轮 tanker 报关 clearance of goods 陆运收据 cargo receipt 提货 to take delivery of goods 空运提单 airway bill 正本提单 original B/L 选择港（任意港） optional port 选港费 optional charges 选港费由买方负担 optional charges to be borne by the Buyers 或 optional charges for Buyers' account 一月份装船 shipment during January 或 January shipment 一月底装船 shipment not later than Jan.31st. 或 shipment on or before Jan.31st. 一/二月份装船 shipment during Jan./Feb. 或 Jan./Feb. shipment 在.....(时间)分两批装船 shipment during....in two lots 在.....(时间)平均分两批装船 shipment during....in two equal lots 分三个月装运 in three monthly shipments 分三个月，每月平均装运 in three equal monthly shipments 立即装运 immediate shipments 即期装运 prompt shipments 收到信用证后30天内装运 shipments within 30 days after receipt of L/C 允许分批装船 partial shipment not allowed partial shipment not permitted partial shipment not unacceptable 4、 交易磋商、合同签订 订单 indent 订货；订购 book, booking 电复 cable reply 实盘 firm offer 递盘 bid, bidding 递实盘 bid firm 还盘 counter offer 发盘（发价

) offer 发实盘 offer firm 询盘 (询价) inquiry.enquiry 100Test
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