

商务谈判常用英语词汇（一）实用英语考试 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/569/2021\\_2022\\_\\_E5\\_95\\_86\\_E5\\_8A\\_A1\\_E8\\_B0\\_88\\_E5\\_c96\\_569368.htm](https://www.100test.com/kao_ti2020/569/2021_2022__E5_95_86_E5_8A_A1_E8_B0_88_E5_c96_569368.htm)

1、出口方面的词汇 出口信贷 export credit 出口津贴 export subsidy 商品倾销 dumping 外汇倾销 exchange dumping 优惠关税 special preferences 保税仓库 bonded warehouse 贸易顺差 favorable balance of trade 贸易逆差 unfavorable balance of trade 进口配额制 import quotas 自由贸易区 free trade zone 对外贸易值 value of foreign trade 国际贸易值 value of international trade 普遍优惠制 generalized system of preferences-GSP 最惠国待遇 most-favored nation treatment-MFNT 2、价格条件 价格术语 trade term (price term) 运费 freight 单价 price 码头费 wharfage 总值 total value 卸货费 landing charges 金额 amount 关税 customs duty 净价 net price 印花税 stamp duty 含佣价 price including commission 港口税 port dues 回佣 return commission . 装运港 port of shipment 折扣 discount, allowance 卸货港 port of discharge 批发价 wholesale price 目的港 port of destination 零售价 retail price 进口许可证 import licence 现货价格 spot price 出口许可证 export licence 期货价格 forward price 现行价格（时价） current price prevailing price 国际市场价格 world (International) Market price 离岸价（船上交货价） FOB-free on board 成本加运费价（离岸加运费价） C&F-cost and freight 到岸价（成本加运费、保险费价） CIF-cost, insurance and freight 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)