有商机抢先看 代理英语13句商务英语考试 PDF转换可能丢失 图片或格式,建议阅读原文

https://www.100test.com/kao_ti2020/573/2021_2022__E6_9C_89_ E5_95_86_E6_9C_BA_E6_c85_573168.htm 1、 I would like to discuss with you our agency of your electric fans. 我想同贵方商谈 你们电风扇的代理问题。 2、I wonder whether your firm is represented in our country. 我不知道贵公司在我国是否有代理 3. We would be glad if you would consider our application to act as agents for the sale of your product in our country. 如果贵方 能考虑我们的申请使我们成为贵公司产品在我国市场的销售 代理的话,我们会很高兴的。4、We are pleased to offer you an exclusive agency for the sale of our products in your country. 我们 很乐意指定你们成为我方产品在贵国的独家代理。 5、We are pleased that you are prepared to appoint us as your sole agent for your products. 对贵方有意指定我们成为贵方产品的独家代理 , 我们感到很高兴。 6、Were favorably impressed by your proposal for sole distribution. 对贵方建议由我方担任独家经销 商一事,我们颇感兴趣。7、Thank you for offering us the sales contract for your products and we appreciate the confidence you have placed in us. 谢谢贵方提出让我们代理你们的产品,我们 很感激你们对我们有信心。 8、 If you give us the agency, we will spare no effort to further your interests. 如果贵方给予我们代理权 ,我们将不遗余力为贵方争取利益。 9、As your agents, well make greater efforts to push the sale of your products. 作为你们的 代理,我们将会更加努力地推销你方产品。10、We will increase our turnover if you appoint us as your sole agent. 如果你方 指定我们作为独家代理,我们将增加我们的销售量。 11、Wed like to sign a sole agency agreement with you on your electric fans for a period of three years. 我们想同你方签订一项为期三年专营电扇的独家代理协议。 12、I think you know already that I want to discuss the representation of your alarm clocks. 想必你已知道,我想和你方商谈闹钟的代理事宜。 13、We usually get a 10% commission of the amount on every deal. 通常我们取得的佣金是每笔成交额的10%。 编辑推荐:2009年BEC考试范围介绍2009年BEC考前冲刺专题 100Test 下载频道开通,各类考试题目直接下载。详细请访问 www.100test.com