

专业词汇：跟单必备，国际贸易英语常用词汇实用英语考试  
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[https://www.100test.com/kao\\_ti2020/574/2021\\_2022\\_\\_E4\\_B8\\_93\\_E4\\_B8\\_9A\\_E8\\_AF\\_8D\\_E6\\_c96\\_574232.htm](https://www.100test.com/kao_ti2020/574/2021_2022__E4_B8_93_E4_B8_9A_E8_AF_8D_E6_c96_574232.htm)

FOB (free on board) 离岸价  
Camp. Non-delivery) 偷窃提货不着险  
Strikes Risk 罢工险  
贸易机构词汇  
WTO (World Trade Organization) 世界贸易组织  
IMF (International Monetary Fund) 国际货币基金组织  
CTG (Council for Trade in Goods) 货币贸易理事会  
EFTA (European Free Trade Association) 欧洲自由贸易联盟  
AFTA (ASEAN Free Trade Area) 东盟自由贸易区  
JCCT (China-US Joint Commission on Commerce and Trade) 中美商贸联委会  
NAFTA (North American Free Trade Area) 北美自由贸易区  
UNCTAD (United Nations Conference on Trade and Development) 联合国贸易与发展会议  
GATT (General Agreement on Tariffs and Trade) 关贸总协定  
贸易方式词汇  
stocks 存货，库存量  
cash sale 现货  
purchase 购买，进货  
bulk sale 整批销售，趸售  
distribution channels 销售渠道  
wholesale 批发  
retail trade 零售业  
hire-purchase 分期付款  
购买  
fluctuate in line with market conditions 随行就市  
unfair competition 不合理竞争  
dumping 商品倾销  
dumping profit margin 倾销差价，倾销幅度  
antidumping 反倾销  
customs bond 海关担保  
chain debts 三角债  
freight forwarder 货运代理  
trade consultation 贸易磋商  
mediation of dispute 商业纠纷调解  
partial shipment 分批装运  
restraint of trade 贸易管制  
RTA (Regional Trade Arrangements) 区域贸易安排  
favorable balance of trade 贸易顺差  
unfavorable balance of trade 贸易逆差  
special preferences 优惠关税  
bonded warehouse 保税仓库  
transit trade 转口贸易

tariff barrier 关税壁垒 tax rebate 出口退税 TBT (Technical Barriers to Trade) 技术性贸易壁垒 进出口贸易词汇 commerce, trade, trading 贸易 inland trade, home trade, domestic trade 国内贸易 international trade 国际贸易 foreign trade, external trade 对外贸易, 外贸 import, importation 进口 importer 进口商 export, exportation 出口 exporter 出口商 import licence 进口许可证 export licence 出口许可证 commercial transaction 买卖, 交易 inquiry 询盘 delivery 交货 order 订货 make a complete entry 正式/完整申报 bad account 坏帐 Bill of Lading 提单 marine bills of lading 海运提单 shipping order 托运单 blank endorsed 空白背书 endorsed 背书 cargo receipt 承运货物收据 condemned goods 有问题的货物 catalogue 商品目录 customs liquidation 清关 customs clearance 结关 贸易伙伴术语 trade partner 贸易伙伴 manufacturer 制造商, 制造厂 middleman 中间商, 经纪人 dealer 经销商 wholesaler 批发商 retailer, tradesman 零售商 merchant 商人, 批发商, 零售商 concessionaire, licensed dealer 受让人, 特许权获得者 consumer 消费者, 用户 client, customer 顾客, 客户 buyer 买主, 买方 carrier 承运人 consignee 收货人 100Test 下载频道开通, 各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)