

商务英语初级模拟试题七商务英语考试 PDF转换可能丢失图片或格式，建议阅读原文

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product features百考试题(www . Examda。 com) 1. Listening

Listen to the phone call about the supply of some office shelving systems. As you listen fill in the missing information on the specification sheet. Listening task A : Good morning. Im phoning to enquire about your office shelving system...code number SS007. B

: Oh yes, what would you like to know?来源 : 考试大 A : Well. Id like to check on the dimensions first-make sure that theyll fit. First of all, how wide are they? B : Just a moment, sir, Ill get the specifications... you asked about the width... yes, the standard unit is 3.5 meters wide. A : And the height?www. E xamda.CoM B

: Theyre 2 meters high with flexible positions for the shelves. A

: How many shelves can actually be fitted? B : Really as many as you like, but normally five. A : I see. I need to know how much they stick out-in other words, how deep are they? B : Theyre 30 centimeters deep. A : Thanks, thats the dimensions. Now, what

about delivery? B : Well, it depends how far you are from our warehouse. A : Were about ten miles from the center. B : I see-well, thats in our free delivery area, so therell be no extra charge for

delivery. A : Good. Actually, what I meant was how long does it take after I place an order? B : I see, sir. We guarantee delivery within two weeks. A : Good. Well, were interested in ten of your standard units for a suite of offices. How much do you charge? B : Well, the unit

cost is \$356.931-lets round it off and call it \$356.930. A : That sounds reasonable. Finally, what sort of guarantee do you offer? B : Well, these units are extremely sturdy and reliable. Theres the usual one-year guarantee but they have an average life of at least 20 years... Dimensions来源 : 考试大 Width

\_\_\_\_\_ Height  
\_\_\_\_\_ Depth  
\_\_\_\_\_ Delivery Cost  
\_\_\_\_\_ Time  
\_\_\_\_\_ Price Unit price  
\_\_\_\_\_ Discount price for 10 units  
\_\_\_\_\_ Guarantee Period \_\_\_\_\_

Average life \_\_\_\_\_ 2. Presentation In the telephone conversation the speakers discussed. # dimensions # time # cost百考试题论坛 Here is some of the language you heard. 2.1 Dimensions Questions: How wide are they? (note the adjective form) Whats the width? (note the noun form) How high are they? Whats the height? Answers: Theyre 3.5 meters wide. (note the position of the adjective) The width is 3.5 meters. Theyre 2 meters high. The height is 2 meters. 2.2 Time Question: How long does it take after ordering? (note the verb) Answer: It takes two weeks. 2.3 Cost Questions: Howmuch is it? How much does it cost? How much do you charge? 100Test 下载频道开通 , 各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)