

卡耐基成功理论折射考研成功六大因素考研 PDF转换可能丢失图片或格式，建议阅读原文

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很多考研的朋友们在决定考研之前，都迷茫地向我们咨询：“我能成功吗？”这样的学生在考研教育网咨询专家看来，一方面对自己缺少自信，一方面对考研充满恐惧。其实，这只是一个考试，和中考、高考一样能改变命运的考试，你能走过中考、高考，为什么还要害怕考研呢？在考研之前，熟悉一些成功的因素，让成功的因素一直激励自己，不断完善自己，也是一个不可多得的方法。就此，考研教育网用卡耐基成功理论给大家分析一下，考研成功的因素有哪些。

一、Putting definiteness of purpose to work (将明确的目标运用于工作) The first step from poverty to riches is the most difficult. The key is to realize that all the riches and all the material goods that you acquire through your own efforts begin with your having a clear, concise picture of what you seek. When that picture grows to be an obsession with you, you will find that your every action leads you toward its acquisition。从贫穷到富有，第一步是最困难的。其中的关键，在于你必须了解所有的财富和物质的获得，都必须先建立清晰且明确的目标；当目标的追求变成一种执著时，你就会发现，你所有的行动都会带领你朝着这个目标迈进。

二、Positive mental attitude(积极心态) A positive mental attitude is the right mental attitude in any given situation and is most often composed of the plus characteristics symbolized by such words as

"faith", "integrity", "hope", "optimism", "courage", "initiative", "generosit

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y", "tolerance", "tact", "kindness", and "good common sense". 积极的心态，是无论在任何情况下，都应具备的正确的心态。这种心态是由“正面”的性格因素所构成的，诸如“信心”，“正直”，“希望”，“乐观”，“勇气”，“进取心”，“慷慨”，“耐性”，“机智”，“亲切”以及“丰富的常识”。

三、Tact(机智) There is a right moment and a wrong moment for everything. Tact is the habit of doing and saying the right thing at the right moment. Tact is so closely related to courtesy that you cannot practice one without the other. It is an invaluable skill, just as noticeable for its absence as for its presence。做任何事情都有适当和不适当的时机，机智就是要在适当的时机做适当的事情和说适当的话。机智和礼节有很密切的关系，一个人不可能只具备其中一种而缺少另一种特质，机智是一项无价的处世技巧，表现机智和缺乏机智，同样会让人看得见。

四、Demonstrating the power of your faith(战线信心的力量) 五、Walk extra mile(多付出一点点) 六、Controlling your emotions(控制你的情绪) 在此，我们衷心祝福各位考研的朋友心想事成，梦想成真。100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com