

2003年7月全国英语本科外贸函电试卷外销员考试 PDF转换可能丢失图片或格式，建议阅读原文

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一、单项选择题(在每小题的四个备选答案中，选出一个正确答案，并将正确答案的序号填在题干的括号内。每小题1分，共20分)

1.The analysis of the first shipment is not()certified by China Commodity Inspection Bureau.
A. satisfy B. satisfied C. satisfactory D. satisfaction

2.We regret the need for you to write to us and hope the steps we are taking ()the safe arrival of all your orders in future. A. ensure B. assure C. insure D. sure

3.Will you()a gift for your mother this coming Mother's Day? A. buy B. sell C. trade D. exchange

4.If you will send us a catalogue by air, we shall()very much. A. be indebted B. be grateful C. thank D. appreciate it

5.While we appreciate your order,()we very much regret that we are unable to accept any fresh orders at present owing to heavy commitments. A. and B. but C. nil D. nor

6.If you should()able to reduce your price by 3%,we could probably come into business. A. be B. been C. being D. are

7.Should your L/C()us at the beginning of May, we shall be able to ship your order. A. arrive B. reach C. come D. get

8.In reply, we have the pleasure of informing you that an L/C has been opened amounting() \$ 2,000. A. at B. to C. up D. for

9.Your delay in shipment will()us in great difficulty. A. cause B. lead C. conclude D. involve

10.Regarding insurance, the coverage is for 110% of invoice()up to the port of destination. A. worth B. value C. price D. cost

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