

《外贸英语》试题及参考答案3外销员考试 PDF转换可能丢失  
图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/585/2021\\_2022\\_\\_E3\\_80\\_8A\\_E5\\_A4\\_96\\_E8\\_B4\\_B8\\_E8\\_c28\\_585613.htm](https://www.100test.com/kao_ti2020/585/2021_2022__E3_80_8A_E5_A4_96_E8_B4_B8_E8_c28_585613.htm) TRANSLATE THE FOLLOWING INTO AN ENGLISH LETTER IN A PROPER FORM:(20%) 写信人：新路华贸易有限公司 地址：中国上海，兴达路999号金星大厦 (GOLDEN STAR MANSION)33层 收信人：JAMES BROWN amp. SONS #304-310JALAN STREET.TORONTO.CANADA ATTN:DAILY ARTICLES DEPAETMENT DEAR SIRs. THANK YOU FOR YOUR LETTER AND SAMPLES SENT ON JUNE 15. WE'RE GLAD TO INFORM YOU THAT OUR CUSTOMERS ARE VERY SATISFIED WITH THE TEST RESULT OF YOUR SAMPLES. BUT THEY ARE STILL HESITATING AT THE MOMENT. AFTER CAREFUL COMPARISON WITH SIMILAR GOODS. WE FIND YOUR QUOTATION ON THE HIGH SIDE. THE CURRENT SHAMPOO MARKET IS SWOLLEN UP WITH VARIOUS BRANDS. AND QUALITY BRANDS SUCH AS REJOICE AND POND'S ARE EASILY AVAILABLE. THESE BRANDS HAVE ALREADY GAINED RECOGNITION OF THE LOCAL MARKET. IN TERMS OF SHAMPOO. MANY CONSUMERS ARE RELUCTANT TO ACCEPT NEW PRODUCTS. AS A NEW BRAND. THE BIGGEST SELLING POINT OF YOUR PRODUCT WILL BE ITS HAIR CARE FUNTION. ALTHOUGH ITS QUALITY HAS ALREADY MEASURED UP TO OUR CUSTOMERS` REQUIRE 100Test 下载频道开通，各类考试题

目直接下载。详细请访问 [www.100test.com](http://www.100test.com)