

国际商务师业务外语辅导：外贸英语口语对话国际商务师考试 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/630/2021\\_2022\\_\\_E5\\_9B\\_BD\\_E9\\_99\\_85\\_E5\\_95\\_86\\_E5\\_c29\\_630959.htm](https://www.100test.com/kao_ti2020/630/2021_2022__E5_9B_BD_E9_99_85_E5_95_86_E5_c29_630959.htm) 把国际商务师站点加入收藏夹 欢迎进入：2009年国际商务师课程免费试听 更多信息请访问：百考试题国际商务师、百考试题论坛国际商务师

一.表示在一定条件下愿意 1.certainly,as long as you can ship the goods before dec. 当然可以，只要你能在十二月之前装货。 2.certainly,but you must open the l/c on time. 当然可以，不过你必须按时开证。 3.certainly,if the conditions turn better. 如果情况好转，那当然可以。 4.i don ' t mind,as long as it ' s necessary to extend the l/c. 只要有必要展证，我不反对。 5.i don ' t mind,but the l/c must be opened before dec. 我不反对，但是信用证要在十二前开出。 6.i don ' t see why not,as long as the price is reasonable. 只要价格合理，我看没什么不可以的。 7.i don ' t see why not,but the price should be a little bit lower. 我看没什么不可以的，但价格应该低一些。 8.i ' d be happy to ,as long as the quality is satisfactory. 我很高兴，只要质量让人满意。 9.i ' ll have it ,provided the price is reasonable. 只要价格合理，我就把它买下了。 10.i ' m quite prepared to ,if the conditions permit. 我愿意这样做，只要条件允许。 11.of course,but don ' t increase the price again. 当然可以，不过别再涨价了。 12.yes,as long as the price is reasonable. 好的，只要价格合理。 13.yes,but that rather depends on the price level. 好的，但是这还要看价格而定。 14.i suppose so,but don ' t increase the price. 我看可以，但是不要涨价。 15.i suppose so ,if you cooperate with us . 如果你能与我们合

作，我看可以。 16.no problem,but you must make a good arrangement beforehand. 没问题，但是你事先必须做好安排。

17.why not,if the conditions permit. 如果条件允许，没什么不可以的。

18.yeah,but you should ask the manager for permission. 好的，不过你应该征得经理的同意。

19.by all means,provided that you give us a discount. 只要您给我们一笔折扣，当然可以。

20.i see no objection whatever,but you should open the l/c at once. 我看没有什么可反对的，不过您应该立即开证。

21.very well,but you ' d better remind him once again. 很好，不过您最好再提醒他一次。

22.naturally,so long as the users are satisfied with the quality. 当然可以，只要用户对质量满意。

23.i ' m perfectly willing,but let me have a look. 我完全愿意，不过得让我看一看。

二.表示不愿意

1.i didn ' t really want to extend the l/c. 我其实不想展证。

2.i don ' t really fancy doning business with him. 我其实并不愿意和他做生意。

3.i have certain reservations about increasing the price. 对于涨价一事我有某些保留意见。

4.i wouldn ' t be willing. 我不会愿意的。

5.i ' m not sure we would find ourselves able to ship the goods withi this month. 我没办法肯定我们能否在本月装货。

6.i ' m not really willing to buy it at such a high price. 我其实不愿意以这么高的价格购买它。

7.i ' d be a bit awkward,actually. 实际上这有点棘手。

8.i ' m afraid i can ' t possibly open the l/c this month. 恐怕我不能在本月开证。

9.i ' d like to be able to,but your price is not reasonable. 我倒希望能够如此，但你们的价格不合理。

10.i wish i could,but i have to ask the manager for permission. 我希望我能，但是我得征得经理同意。

11.it ' s not that i don ' t want to,but that i can ' t. 不是我

不想，而是我不能。 12.i ' m not keen on working indoors all day long. 我不喜欢整日里在室内工作。 三.拒绝做某事 i ' d rather not,actually,i have to meet the customer at the airport. 实际上我倒希望不这样，我得到机场去迎接客户。 2.i ' m sorry,i could ' t possibly accept your suggestion. 对不起，我不能接受你的建议。 3.can ' t really see how i can persuade the customer. 我看不出我怎么才能说服客户。 4.only wish i could,but i have already bought some from others. 但愿我能，可是我已经从别处买了一些。 5.would if i could,but cost is too high. 如果我能够，我是愿意的。不过成本太高。 6.sorry,i can ' t see you off at the airport. 对不起，我不能到机场为你送行。 7.i regret to say we find ourselves unable to catch the last steamer of this month. 我很抱歉，我们看来不能赶上本月的最后一条船了。 8.i ' ve given this matter a treat deal of thought but we cannot reduce the price. 我已再三考虑过此事，但是我们不能削价。 9.that ' s quite out of the question,i ' m afraid. 恐怕这是完全不可能的。 10.i ' m sorry to say it ' s not possible to comply with your suggestion. 很抱歉不能遵照您的建议办。 11.i ' m sorry to say that ' s really not possible. 很抱歉，这确实不可能。 12.i ' m sorry to say we cannot wee our way to find a new customer like him. 很抱歉我们没有办法寻找像他那样的客户。 13.i ' m afraid there can be not question of effecting the shipment within a week. 恐怕在本周装运是不可能的。 14.well,i think i ' d prefer not to come. 我想我还是不来的好。 15.i ' m not sure i could come,actually. 实际上我并不敢肯定我能来。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)