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一.表示在一定条件下愿意

- 1.certainly,as long as you can ship the goods before dec. 当然可以，只要你能在十二月之前装货。
- 2.certainly,but you must open the l/c on time. 当然可以，不过你必须按时开证。
- 3.certainly,if the conditions turn better. 如果情况好转，那当然可以。
- 4.i don ' t mind,as long as it ' s necessary to extend the l/c. 只要有必要展证，我不反对。
- 5.i don ' t mind,but the l/c must be opened before dec. 我不反对，但是信用证要在十二前开出。
- 6.i don ' t see why not,as long as the price is reasonable. 只要价格合理，我看没什么不可以的。
- 7.i don ' t see why not,but the price should be a little bit lower. 我看没什么不可以的，但价格应该低一些。
- 8.i ' d be happy to ,as long as the quality is satisfactory. 我很高兴，只要质量让人满意。
- 9.i ' ll have it ,provided the price is reasonable. 只要价格合理，我就把它买下了。
- 10.i ' m quite prepared to ,if the conditions permit. 我愿意这样做，只要条件允许。
- 11.of course,but don ' t increase the price again. 当然可以，不过别再涨价了。
- 12.yes,as long as the price is reasonable. 好的，只要价格合理。
- 13.yes,but that rather depends on the price level. 好的，但是这还要看价格而定。
- 14.i suppose so,but don ' t increase the price. 我看可以，但是不要涨价。
- 15.i suppose so ,if

you cooperate with us . 如果你能与我们合作 , 我看可以。 16.no problem,but you must make a good arrangement beforehand. 没问题 , 但是你事先必须做好安排。 17.why not,if the conditions permit. 如果条件允许 , 没什么不可以的。 18.yeah,but you should ask the manager for permission. 好的 , 不过你应该征得经理的同意。 19.by all means,provided that you give us a discount. 只要您给我们一笔折扣 , 当然可以。 20.i see no objection whatever,but you should open the l/c at once. 我看没有什么可反对的 , 不过您应该立即开证。 21.very well,but you ' d better remind him once again. 很好 , 不过您最好再提醒他一次。 22.naturally,so long as the users are satisfied with the quality. 当然可以 , 只要用户对质量满意。 23.i ' m perfectly willing,but let me have a look. 我完全愿意 , 不过得让我看一看。 二.表示不愿意 1.i didn ' t really want to extend the l/c. 我其实不想展证。 2.i don ' t really fancy doning business with him. 我其实并不愿意和他做生意。 3.i have certain reservations about increasing the price. 对于涨价一事我有某些保留意见。 4.i wouldn ' t be willing. 我不会愿意的。 5.i ' m not sure we would find ourselves able to ship the goods withi this month. 我没办法肯定我们能否在本月装货。 6.i ' m not really willing to buy it at such a high price. 我其实不愿意以这么高的价格购买它。 7.i ' d be a bit awkward,actually. 实际上这有点棘手。 8.i ' m afraid i can ' t possibly open the l/c this month. 恐怕我不能在本月开证。 9.i ' d like to be able to,but your price is not reasonable. 我倒希望能够如此 , 但你们的价格不合理。 10.i wish i could,but i have to ask the manager for permission. 我希望我能 , 但是我得征得经理同意。 11.it ' s not

that i don ' t want to, but that i can ' t. 不是我不想 , 而是我不能。  
12. i ' m not keen on working indoors all day long. 我不喜欢整日里在室内工作。 转贴于 : 外销员站\_ 三. 拒绝做某事 i ' d rather not, actually, i have to meet the customer at the airport. 实际上我倒希望不这样 , 我得到机场去迎接客户。  
2. i ' m sorry, i could ' t possibly accept your suggestion. 对不起 , 我不能接受你的建议。  
3. can ' t really see how i can persuade the customer. 我看不出我怎么才能说服客户。  
4. only wish i could, but i have already bought some from others. 但愿我能 , 可是我已经从别处买了一些。  
5. would if i could, but cost is too high. 如果我能够 , 我是愿意的。 不过成本太高。  
6. sorry, i can ' t see you off at the airport. 对不起 , 我不能到机场为你送行。  
7. i regret to say we find ourselves unable to catch the last steamer of this month. 我很抱歉 , 我们看来不能赶上本月的最后一条船了。  
8. i ' ve given this matter a treat deal of thought but we cannot reduce the price. 我已再三考虑过此事 , 但是我们不能削价。  
9. that ' s quite out of the question, i ' m afraid. 恐怕这是完全不可能的。  
10. i ' m sorry to say it ' s not possible to comply with your suggestion. 很抱歉不能遵照您的建议办。  
11. i ' m sorry to say that ' s really not possible. 很抱歉 , 这确实不可能。  
12. i ' m sorry to say we cannot see our way to find a new customer like him. 很抱歉我们没有办法寻找像他那样的客户。  
13. i ' m afraid there can be no question of effecting the shipment within a week. 恐怕在本周装运是不可能的。  
14. well, i think i ' d prefer not to come. 我想我还是不来的好。  
15. i ' m not sure i could come, actually. 实际上我并不敢肯定我能来。

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