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Q : Can you sell yourself in two minutes ? Go for it. (你能在两分钟自我推荐吗？大胆试试吧！)

A : With my qualifications and experience, I feel I am hardworking, responsible and diligent in any project I undertake.

Your organization could benefit from my analytical and interpersonal skills. (依我的资格和经验，我觉得我对所从事的每一个项目都很努力、负责、勤勉。我的分析能力和与人相处的技巧，对贵单位必有价值。)

Q : Give me a summary of your current job description. (对你目前的工作，能否做个概括的说明。)

A : I have been working as a computer programmer for five years. To be specific, I do system analysis, trouble shooting and provide software support. (我干了五年的电脑程序员。具体地说，我做系统分析，解决问题以及软件供应方面的支持。)

Q : Why did you leave your last job ? (你为什么离职呢？)

A : Well, I am hoping to get an offer of a better position. If opportunity knocks, I will take it. (我希望能获得一份更好的工作，如果机会来临，我会抓住。)

A : I feel I have reached the "glass ceiling" in my current job. / I feel there is no opportunity for advancement. (我觉得目前的工作，已经达到顶峰，即有升迁机会。)

Q : How do you rate yourself as a professional ? (你如何评估自己是位专业人员呢？)

A : With my strong academic background, I am capable and competent. (凭借我良好的学术背景，我可以胜任自己的工作，而且我认为自己很有竞争力。)

A : With my teaching

experience, I am confident that I can relate to students very well. (依我的教学经验，我相信能与学生相处的很好。) Q: What contribution did you make to your current (previous) organization? (你对目前/从前的工作单位有何贡献?) A: I have finished three new projects, and I am sure I can apply my experience to this position. (我已经完成三个新项目，我相信我能将我的经验用在这份工作上。) Q: What do you think you are worth to us? (你怎么认为你对我们有价值呢?) A: I feel I can make some positive contributions to your company in the future. (我觉得我对贵公司能做些积极性的贡献。) Q: What makes you think you would be a success in this position? (你如何知道你能胜任这份工作?) A: My graduate school training combined with my internship should qualify me for this particular job. I am sure I will be successful. (我在研究所的训练，加上实习工作，使我适合这份工作。我相信我能成功。) Q: Are you a multi-tasked individual? (你是一位可以同时承担数项工作的人吗?) or Do you work well under stress or pressure? (你能承受工作上的压力吗?) A: Yes, I think so. A: The trait is needed in my current (or previous) position and I know I can handle it well. (这种特点就是我目前(先前)工作所需要的，我知道我能应付自如。) Q: What is your strongest trait(s)? (你个性上最大的特点是什么?) A: Helpfulness and caring. (乐于助人和关心他人。) A: Adaptability and sense of humor. (适应能力和幽默感。) A: Cheerfulness and friendliness. (乐观和友爱。) Q: How would your friends or colleagues describe you? (你的朋友或同事怎样形容你?) A: (pause a few seconds) (稍等几秒钟再答)

, 表示慎重考虑。) They say Mr. Chen is an honest, hardworking and responsible man who deeply cares for his family and friends. (他们说陈先生是位诚实、工作努力, 负责任的人, 他对家庭和朋友都很关心。) A : They say Mr. Chen is a friendly, sensitive, caring and determined person. (他们说陈先生是位很友好、敏感、关心他人和有决心的人。) Q : What personality traits do you admire ? (你欣赏哪种性格的人?) A : (I admire a person who is) honest, flexible and easy-going. (诚实、不死板而且容易相处的人。) A : (I like) people who possess the "can do" spirit. (有"实际行动"的人。) 100Test 下载频道开通, 各类考试题目直接下载。详细请访问 www.100test.com