

国际商务师业务外语辅导：外贸报盘和还盘行业英语国际商务师考试 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/642/2021\\_2022\\_\\_E5\\_9B\\_BD\\_E9\\_99\\_85\\_E5\\_95\\_86\\_E5\\_c29\\_642390.htm](https://www.100test.com/kao_ti2020/642/2021_2022__E5_9B_BD_E9_99_85_E5_95_86_E5_c29_642390.htm) 把国际商务师站点加入收藏夹 欢迎进入：2009年国际商务师课程免费试听 更多信息请访问：百考试题国际商务师、百考试题论坛国际商务师

Please make an offer for the bamboo shoot of the quality as that in the last contract. 请把上次合同中订的那种质量的竹笋向我们报个价。

We are in a position to offer tea from stock. 我们现在可以报茶叶现货。

We will try our best to get a bid from the buyers. 我们一定尽力获得买主的递价。

We will let you have the official offer next Monday. 下星期就给您正式报盘。

I am waiting for your offer. 我正等您的报价。

We can offer you a quotation based upon the international market. 我们可以按国际市场价格给您报价。

We have accepted your firm offer. 我们已收到了你们报的实盘。

We offer firm for reply 11 a.m. tomorrow. 我们报实盘，以明天上午11点答复为有效。

We will let you have our firm offer next Sunday. 下星期天我们就向你们发实盘。

We are willing to make you a firm offer at this price. 我们愿意以此价格为你报实盘。

Could you offer us F.O.B. prices. 能想我们报离岸价格吗？

All your prices are on C.I.F. basis. 你们所有价格都是成本加运费保险费价格。

Can you make an offer, C&F. 我们报成本加运费价每吨250美圆。

Words and Phrases offer 报盘，报价 to offer for 对...报价 to make an offer for 对...报盘 报价 firm offer 实盘

non-firm offer 虚盘 to forward an offer or to send an offer 寄送报盘

to get an offer or to obtain an offer 获得...报盘

to get an offer or to obtain an offer 获得...报盘

to get an offer or to obtain an offer 获得...报盘

to get an offer or to obtain an offer 获得...报盘

tocableanofferortotelegraphanoffer电报进行报价

offerandacceptancebypost通过邮政报价及接受 toacceptanoffer接

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