

外销员外贸外语辅导：拒绝寄样的信函外销员考试 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/644/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_644871.htm 把外销员站点加入收藏夹 欢迎进入：2009年外销员课程免费试听 点击进入免费体验：百考试题外销员在线考试中心 更多信息请访问：百考试题外销员、百考试题论坛外销员

Dear Sirs , Firstly thank you for your continuours supports in the past years,we wish both business snowballing in the coming years. As per the summing-up made by our financial department in the last half year,the statistics showed that we had a very heavy burden on sample cost,Just as you know,during the past years we supplied the small qty samples to our customer free of charge,in this way,we not only had to pay the samples cost in our factory,but also pay for the postage to express courier,such as UPS,Fedex,however,our profit is getting smaller and smaller,Under the above-mentioned situation,we find it is getting difficult to run business in this way.In order to solve this matter in a reasonable way,we hope our customer could help to share the cost by paying the postage,So could you please inform us your account number of UPS or Fedex or other express by return? So that we could send samples by your account number,while we will supply the samples which are free of charge in normal small quantity as before. We believe this will do favor to develop the business between us,most of our customers is doing in this way now,we sincerely hope it will be also workable to you.Please kindly comment the new way and advise us your A/C no.Thank you for your cooperation. Looking forward

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