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Q : Can you sell yourself in two minutes ? Go for it. (你能在两分钟自我推荐吗？大胆试试吧！) A : With my qualifications and experience, I feel I am hardworking, responsible and diligent in any project I undertake.

Your organization could benefit from my analytical and interpersonal skills. (依我的资格和经验，我觉得我对所从事的每一个项目都很努力、负责、勤勉。我的分析能力和与人相处的技巧，必有价值。)

Q : Give me a summary of your current job description. (对你目前的工作，能否做个概括的说明。)

A : I have been working as a computer programmer for five years. To be specific, I do system analysis, trouble shooting and provide software support. (我干了五年的电脑程序员。具体地说，我做系统分析，解决问题以及软件供应方面的支持。)

Q : Why did you leave your last job ? (你为什么离职呢？) A : Well, I am hoping to get an offer of a better position. If opportunity knocks, I will take it. (我希望能获得一份更好的工作，如果机会来临，我会抓住。)

A : I feel I have reached the "glass ceiling" in my current job. / I feel there is no opportunity for advancement. (我觉得目前的工作，已经达到顶峰，即有升迁机会。)

Q : How do you rate yourself as a professional ? (你如何评估自己是位专业人员呢？) A : With my strong academic background, I am capable and competent. (凭借我良好的学术背景，我可以胜任自己的工作，而且我认为自己很有竞争力。)

A : With my teaching

experience, I am confident that I can relate to students very well. (依我的教学经验，我相信能与学生相处的很好。) Q : What contribution did you make to your current (previous) organization ? (你对目前/从前的工作单位有何贡献?) A : I have finished three new projects, and I am sure I can apply my experience to this position. (我已经完成三个新项目，我相信我能将我的经验用在这份工作上。) Q : What do you think you are worth to us ? (你怎么认为你对我们价值呢?) A : I feel I can make some positive contributions to your company in the future. (我觉得我对贵公司能做些积极性的贡献。) Q : What make you think you would be a success in this position ? (你如何知道你能胜任这份工作?) A : My graduate school training combined with my internship should qualify me for this particular job. I am sure I will be successful. (我在研究所的训练，加上实习工作，使我适合这份工作。我相信我能成功。)

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