

《商务英语口语900句》Unit 14:对代理请求的回应商务英语考试 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/644/2021_2022__E3_80_8A_E5_95_86_E5_8A_A1_E8_c85_644445.htm Unit 14.对代理请求的回应 Part one 381. We are glad to offer you for the sale of our products in your city. 很高兴回复你关于我们产品在贵城的销售 382.We have decided to offer you an appointed as our sole agent for New York. 我们已经决定让你做我们在纽约的独家代理 383.Your experience in this field make us believe that you can be a good agent. 你在该领域的经验使我们相信你能成为一个优秀的代理商 384.We feeling inclined to agree to your agency of our products. 我们倾向你做我们产品的代理 385.We are willing to negotiate with you on your proposal to act as our agent. 我们愿意同你讨论你做我们代理的提议 我要收藏 386.After paying due consideration to your proposals and investigating your business standing , we have decided to appoint you as our agent in the district you defind. 经过对你的提议及对你商誉的调查,我们已经决定指定你作为我们在该区域的代理 387.Considering that you are experienced in promoting the sale of our crafted paper and your market still have potential, we have decide to appoint you as our sole agent in your local market. 考虑到贵司在推广我司工艺品的经验以及贵司仍存在市场潜力,我们决定指定你作为我们在你本地的代理 388.We regret that we are unable to accept your proposal since we already have an agent in your area. 遗憾的告诉你我们不能接受你的建议,因为我们在这个区域已经有代理商了 389.We have already appointed a Tokyo-Silk as our agent in your territory.

我们已经授权一家东京丝绸公司作为我们在你们区域的代理商 390. Sorry, we have already several representatives of our products in your district. 对不起, 我们已有几家代理在你区域从事我们产品的销售 391. We have honestly consider your proposal to represent us in your city for the sale of Chinese porcelain vases and have now appointed you as our agent. 我们认真考虑了贵司在贵城销售中国瓷器的建议, 我们现在指定你为我们的代理商 392. Your application for sole agency is now under our careful consideration , if possible we should like to know your plan to push the sale of your products. 你做我们独家代理的建议我们认真考虑, 如果可能的话, 我们想听一下你们如何推广产品销售 393. I think we have to about your proposal about agency carefully. 我想我们不得不认真考虑你担任我司的代理的提议 394. Please tell us your detailed plan of sales promotion so that we may proceed with our negotiations about the terms of agency agreement. 请告诉我们关于贵司促进销售的详细计划, 以便我们进行代理协议的讨论 395. Your proposal for sole agency will soon be under careful study. 你方独家代理的建议将很快纳入我们的认真研究之中 396. We are not inclined to consider any questions concerning agents. 我们不倾向考虑关于代理的任何问题 397. We are not prepare to point a agent for your district. 我们不准备在你方区域指定代理商 398. We have no intention of considering exclusive sells in your market at present 目前我们不考虑在你方区域进行独家销售 399. We are not ready yet to discuss the question of agency in the present moment. 目前我们还没准备讨论代理的问题 400. Since the market situation is not known to us, we are not going to take the

question of sole agency into consideration for the time being. 由于我对市场情况不了解，故现在我们不将任何独家代理问题纳入考虑之中 401.As the volume of business concluded by you is not big enough, we won't consider the question of agency. 由于贵司所做业务的量不够大，我们不考虑代理问题 402.We think it premature for us to discuss the question of agency at present stage. 我们认为对我们而言目前讨论代理问题还不成熟 403.The time is not yet mature to discussion of agency. 讨论代理的时机还未成熟 404.We would like to say that this initial stage contract between us, both side do not understand each other very well, so there seems to be no sufficient bases for us to negotiate agency. 由于彼此还不甚了解，我们认为我们之间初始阶段的关于代理的协议似乎还不充分 405.I am afraid that this is not good time yet to push the sales of our product in your market. 恐怕在你方市场推广我司产品还不是好时机 406.We do not think the time is right for the discussion of the question of exclusive agency. 我们认为此时讨论独家代理问题不妥 407.We regret to say that since there is so far no transaction concluded between us, we have to decline your quest for agency. 由于我们之间业务还未开展，很遗憾我们终止你方代理的请求 408.The question of agency is still under consideration and we hope you will continue your effort to push the sale of our product at present stage. 关于代理的问题我们仍在考虑之中，希望你方在现阶段仍需努力推广我司产品的销售 409.We shall not consider pointing you as our sole agent until your sales record justify our doing so. 我们还不指定你方为我司的独家代理，直到你们的成绩证明我们可以这么做 410.Shall we discuss the matter of

agency when your market condition turns better? 当你方市场情况变好时我们再讨论代理事宜可以吗 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com