

《商务英语口语900句》Unit 13:请求代理并说明商务英语考试
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https://www.100test.com/kao_ti2020/644/2021_2022__E3_80_8A_E5_95_86_E5_8A_A1_E8_c85_644447.htm Unit Thirteen 请求代理并说明代理理由及代理能力 Part One. 351. We want to know if you could point us as your agent for the sale of your green tea. 我们想知道贵司能否指定我们作为贵司绿茶销售的代理 352. If you are not already represented here, we should be interested in acting as your sole agent. 如果贵司在这里没有代表的话，我们有兴趣做贵司的独家代理 353. We should like to be pointed as your agent in our country. 我们想担任贵司在我国的指定代理 354. We should be glad if you would consider our application to act as agent for sales of your plastic slippers. 如果贵司考虑我司担任贵司塑料拖鞋的销售代理的申请，我司将不甚感激 我要收藏 355. If you none represented you here in London yet, we would like to act as your sole agent. 如果你们在伦敦还有没有代表的话，我们乐意做你们的独家代理 356. As we have learned from our customer Mr. Harry that you are anxious to extend your activity in our market and you are not represented at present. We would like to recommend our company as a most suitable agent for your products. 从我们的顾客Harry先生那里获悉，贵司想在我们的市场拓展业务，且贵司目前还没有代表。我们很乐意推荐我司作为贵司产品的最合适的代理商 357. We are in a good position to be your sole agent. 担任贵司的独家代理，我们优势明显 358. We require the agency in our market for your precision apparatus. 我们要求做贵司精密仪器在我们市场的代理 359. We hoped that you will point our

company as the soled distributor in Japan. 我们希望贵司愿意指定
我司作为贵司在日本的独家经销商 360.You can entrust us with
the soled agency for your shirt in our country. 你们可以委托我司
作为贵司衬衫在我国的独家代理商 361.We ask to be the sole
agent for your clock in our territory. 我们要求成为贵司钟表在我
们国家的独家代理商 362.We ' d appreciated very much if you
could give us the opportunity to act for you in this city. 如果贵司能
提供机会让我们担任贵司在该城市的代理的话，我们将不胜
感激。 363.We can represent your chemical products if you agree.
若贵司同意，我们能代理贵司的化学产品 364.We ' d like to
offer our service in the sale of your refrigerators. 我们很乐意在销售
贵司冰箱方面尽绵薄之力 365.We shall be very much pleased to
act as your sole agent in China for your products. 若担任贵司产品
在中国的独家代理，我们将非常高兴 366.We are able to work as
your sole agent because we have local knowledge and wide
connections. 我们能够胜任担当贵司的独家，因为我们有本土
化和广泛关系的优势 367.We can be a good agent because we have
a group of well trained salesman. 我们能够胜任代理，因为我们
有一支训练有互的销售队伍 368.If we may have the honor to act
as your sole agent in the sale of handy crafts in our territory . No
doubts such ties will do good to expend our mutual trade. 如果我们
能够担任贵司手工品在我们区域中的独家代理，拓展我们双
方的贸易例如领带将没有任何问题 369.If you can sign a sole
agency agreements with us will double our turnover. 如果和我们签
订独家代理协议的话，将会使销售额翻番 370.If you make us
your agent in China, we will try our best to push and publicize your

products. 如果贵司让我们做贵司在中国代理的话，我们将尽最大努力来推进和宣传贵司的产品 371. We have many advantages to act as your sole agent. 在担任贵司独家代理方面我司具有多面的优势 372. We have sufficient canvassing abilities to be your sole agent. 我们有充分的调研能力来做贵司的独家代理 373. We have enough positive experiences to act as your sole agent. 我们有足够的积极的经验来担任贵司的独家代理 374. We trust that our experiences in foreign trade marketing will entitle us to your confidents. 我们自信我们在国际贸易市场的经历能够取得贵司的信任 375. We believe that many years of our experiences in international trade will undoubtedly meet your requirement. 我们相信我们多年的国际贸易经验能够毫无疑问地符合贵司的要求 376. The salesman in our company is well trained and have rich canvassing experience . 我司的销售人员训练有素，有丰富的调研经验 377. It is our hope that after knowing our sales ability you will consider according us the exclusive selling right for your portable cassette recorders. 知道我们的销售能力后，我们希望贵司可以根据我们独有的销售能力来考虑贵司的便携式卡带机 378. We have 30 years experience in agency and we believe that we could work up very satisfactory in pushing the sales of your products. 我们有30年的代理经验，我们相信在推进贵司产品方面能够让贵司满意 379. We can assure you that we are well experienced in this line. 我们让你确信我们在这个行业经验丰富 380. Which our rich experience in marketing your products in our city, we have the ability to increase the turnover to 50,000 \$. 基于我们对贵司产品在我们市场上的丰富市场经验，我们有能力将营业额做到50,000

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