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https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_645088.htm 把外销员站点加入收藏夹 欢迎进入：2009年外销员课程免费试听 点击进入免费体验：百考试题外销员在线考试中心 更多信息请访问：百考试题外销员、百考试题论坛外销员 KK Kiddie Korner, Inc.

November 24th,2000 Foshan Sweethome Installations Ltd. 2 Xiyue Street Foshan,Guangdong China Dear Sirs, In reply to your letter of 21st November,we have pleasure in enclosing a detailed quotation for bathroom showers. Besides those advertised in the Builders" Journal,our illustrated catalogue also enclosed shows various types of bathroom fittings and the sizes available.Most types can be supplied from stock.45--60 days should be allowed for delivery of those marked with an asterisk. Building contractors in Hong Kong and Taiwan have found our equipment easy to install and attractive in appearance.Naturally all parts are replaceable,and our quotation includes prices of spare parts.We can allow a 2% discount on all orders of US\$6,000 in value and over,and a 3% on orders exceeding US\$20,000. Any orders you place with us will be processed promptly. Yours sincerely, Francesco Marani Sales Manager 100Test

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