外销员外贸外语辅导: 询盘函电英文范文外销员考试 PDF转 换可能丢失图片或格式,建议阅读原文 https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_ E9_94_80_E5_91_98_E5_c28_645094.htm Kiddie Korner, Inc. March 2nd, 2000 Datex Trading Co. Ltd. Lianfang building 666 Huayuan Avenue Dalian, Liaoning China Dear Sir or Madam, We were impressed by the Oselection of sweaters that were displayed on your stand at the Menswear Exhibition that was held in Chicago last month. We are a large chain of retailers and looking for a manufacturer who could supplyus with a wide range of sweaters for the teenage market. As we usually place very large orders, we would expect a quantity discount in addition to a 20% trade discount off net list prices, and our terms of payment are normally 30 days bill of exchange, documents against payment. If these conditions interest you, and you can meet orders of over 1000 garments at one time , please send us your current catalogue and price-list. We hope to hear from you soon. Yours faithfully, Fred Johns China Trade Manager 把外销员站点加入收藏夹 欢迎进入:2009年外销员 课程免费试听 点击进入免费体验:百考试题外销员在线考试 中心 更多信息请访问:百考试题外销员、百考试题论坛外销 员 100Test 下载频道开通, 各类考试题目直接下载。详细请访 间 www.100test.com