

外销员外贸外语辅导：船务常用英语外销员考试 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/645/2021\\_2022\\_\\_E5\\_A4\\_96\\_E9\\_94\\_80\\_E5\\_91\\_98\\_E5\\_c28\\_645125.htm](https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_645125.htm) 主要贸易术语：

(1)FCA (Free Carrier) 货交承运人 (2)FAS (Free Alongside Ship) 装运港船边交货 (3)FOB (Free on Board) 装运港船上交货 (4)CFR (Cost and Freight) 成本加运费 (5)CIF (Cost, Insurance and Freight) 成本、保险费加运费 (6)CPT (Carriage Paid To) 运费付至目的地 (7)CIP (Carriage and Insurance Paid To) 运费、保险费付至目的地 (8)DAF (Delivered At Frontier) 边境交货 (9)DES (Delivered Ex Ship) 目的港船上交货 (10)DEQ (Delivered Ex Quay) 目的港码头交货 (11)DDU (Delivered Duty Unpaid) 未完税交货 (12)DDP (Delivered Duty Paid) 完税后交货 主要船务术语简写：(1)ORC (Origin Receiving Charges) 本地收货费用（广东省收取）(2)THC (Terminal Handling Charges) 码头操作费（香港收取）(3)BAF (Bunker Adjustment Factor) 燃油附加费 (4)CAF (Currency Adjustment Factor) 货币贬值附加费 (5)YAS (Yard Surcharges) 码头附加费 (6)EPS (Equipment Position Surcharges) 设备位置附加费 (7)DDC (Destination Delivery Charges) 目的港交货费 (8)PSS (Peak Season Surcharges) 旺季附加费 (9)PCS (Port Congestion Surcharge) 港口拥挤附加费 (10)DOC (Document charges) 文件费 (11)O/F (Ocean Freight) 海运费 (12)B/L (Bill of Lading) 海运提单 (13)MB/L (Master Bill of Lading) 船东单 (14)MTD (Multimodal Transport Document) 多式联运单据 (15)L/C (Letter of Credit) 信用证 (16)C/O (Certificate of Origin) 产地证 (17)S/C (Sales Confirmation) 销售确

认书 ( Sales Contract) 销售合同 (18)S/O (Shipping Order)装货指示书 欢迎进入：2010年外销员课程免费试听 点击进入免费体验：百考试题外销员在线考试中心 更多信息请访问：百考试题论坛外销员 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)