外销员外贸外语辅导:保险英语外销员考试 PDF转换可能丢 失图片或格式,建议阅读原文 https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_ E9_94_80_E5_91_98_E5_c28_645228.htm (—) Im looking for insurance from your company. 我是到贵公司来投保的。 Mr. Zhang met Mr. William in the office of the People Insurance Company of China. 张先生在中国人民保险公司的办公室接待 了威廉先生。 After loading the goods on board the hip, I go to the insurance company to have them insured. 装船后,我到保险公司 去投保。 When should I go and have the tea insured? 我什么时候 将这批茶叶投保? All right. Lets leave insurance now. 好吧,保 险问题就谈到这里。 I have come to explain that unfortunate affair about the insurance. 我是来解释这件保险的不幸事件的。 I must say that youve corrected my ideas about the insurance. 我该说 你们已经纠正了我对保险的看法。 This information office provides clients with information on cargo insurance. 这个问讯处 为顾客提供大量关于货物投保方面的信息。 The underwriters are responsible for the claim as far as it is within the scope of cover. 只要是在保险责任范围内,保险公司就应负责赔偿。 The loss in question was beyond the coverage granted by us. 损失不包括在 我方承保的范围内。 The extent of insurance is stipulated in the basic policy form and in the various risk clause. 保险的范围写在基 本保险单和各种险别的条款里。 Please fill in the application form. 请填写一下投保单。 Words and Phrases insure 保险;投 保;保证 insurance 保险;保险费;保险金额 underwriters 保险 商(指专保水险的保险商)保险承运人 insurance company 保

险公司 insurer 保险人 insurance broker 保险经纪人 insurance underwriter 保险承保人 insurance applicant 投保人 insurant, the insured 被保险人,受保人 to cover (effect, arrange, take out) insurance 投保 insurance coverage.risks covered 保险范围 insurance slip 投保单 insured amount 保险金额 insurance against risk 保险 insurance clause 保险条款 insurance instruction 投保通 知 insurance business 保险企业 insurance conditions 保险条件 (_) What risks is the Peoples Insurance Company of China able to cover? 中国人民保险公司承保的险别有哪些? What risks should be covered? 您看应该保哪些险? What kind of insurance are you able to provide for my consignment? 贵公司能为我的这批 货保哪些险呢? Its better for you to can the leaflet, and then make a decision. 你最好先看看说明书,再决定保什么险。 These kinds of risks suit your consignment. 这些险别适合你要投保的货 物。 May I ask what exactly insurance covers according to your usual C.I.F terms? 请问根据你们常用的CIF价格条件,所保的 究竟包括哪些险别? It s important for you to read the "fine print" in any insurance policy so that you know what kind of coverage you are buying. 阅读保险单上的"细则"对你是十分重要的,这样 就能知道你要买的保险包括哪些项目。 Words and Phrases PICC (Peoples Insurance Company of China) 中国人民保险公司 risk insured, risk covered 承保险项 risk 险别 to provide the insurance 为...提供保险 leaflet 说明书 fine print 细则 (三) what is the insurance premium? 保险费是多少? The premium is to be calculated in this way. 保险费是这样计算的。 The total premium is 800 U.S. dollars. 保险费总共是800美圆。 The cover paid for will vary according to the type of goods and the circumstances. 保险费 用按照货物类别的具体情况会有所不同。 The rates quoted by us are very moderate. Of course, the premium varies with the range of insurance. 我们所收取的费率是很有限的, 当然, 保险费用 要根据投保范围的大小而有所不同。 According to co-insurance clauses, the insured person must pay usually 20 percent of the total expenses covered. 根据共同保险条款,保险人通常必须付全部 费用的百分之二十。 The insurance rate for such kink of risk will vary according to the kind. 这类险别的保险费率将根据货物种类 Insurance brokers will quote rates for all types of cargo and risks. 保险经纪人会开出承保各类货物的各种险别的费用。 Can you give me an insurance rate? 您能给我一份保险率表吗? Could you find out the premium rate for porcelain? 您能查一下瓷 器的保险费率吗? You should study not only the benefits but also the terms and limitations of an insurance agreement that appears best suited to your needs. 你不仅要研究各种保险所标明的给予保险 人的赔偿费用,还要研究它的条件与限制,然后选出最适合 你需要的一种。 Words and Phrases insurance expense 保险费 premium rate 保险费率 premium 保险费 insurance rate 保险费率 表 insurance proceeds 保险金(保险收入) 100Test 下载频道开 通,各类考试题目直接下载。详细请访问 www.100test.com