

外销员外贸外语辅导：商务书信中所经常用到的词语外销员  
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[https://www.100test.com/kao\\_ti2020/645/2021\\_2022\\_\\_E5\\_A4\\_96\\_E9\\_94\\_80\\_E5\\_91\\_98\\_E5\\_c28\\_645244.htm](https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_645244.htm) ( 1 ) 贵函 Your letter.

Your favour. your esteemed letter. Your esteemed favour. Your valued letter. Your valued favour. Your note. Your communication. Your greatly esteemed letter. Your very friendly note. Your friendly advice. Yours. ( 2 ) 本信，本函 Our (my) letter. Our (my)

respects. Ours (mine). This letter. these lines. The present. ( 3 ) 前函 The last letter. The last mail. The last post. the last

communication. The last respects ( 自己的信 ) . The last favour ( 来信 ) ( 4 ) 次函 The next letter. The next mail. The next

communication. The letter following. the following. ( 5 ) 贵函发出日期 Your letter of (the) 5th May. Your favour dated (the) 5th June.

Yours of the 3rd July. Yours under date (of) the 5th July. Your letter bearing date 5th July. Your favour of even date(AE). Your letter of

yesterday. Your favour of yesterdays date. Your letter dated yesterday. ( 6 ) 贵方来电、电传及传真 Your telegram. Your

wire. Your cablegram ( 从国外 ) . Your coded wire ( 密码电报 ) . Your code message. Your cipher telegram. Your wireless telegram.

Your TELEX. Your Fax. ( 7 ) 贵方电话 Your telephone message. Your phone message. Your telephonic communication. Your

telephone call. Your ring. ( 8 ) 通知 (Noun) Advice. Notice. Information. Notification. Communication. A report. News.

Intelligence. Message. (Verb) ( 通知，告知 ) To communicate (a fact) to. To report (a fact) to...on. To apprise (a person) of. To let (a

person) know. To acquaint (a person) with. To intimate (a fact) to. To send word. to send a message. To mail a notice. to write (a person) information. To give notice ( 预告 ) . To break a news to ( 通知坏消息 ) . To announce ( 宣布 ) . ( 9 ) 回信 (Noun) An answer. A reply. A response. (Verb) To answer. To reply. To give a reply. To give ones answer. To make an answer. To send an answer. To write in reply. To answer ones letter. ( 特此回信 ) Reply to. Answering to. In answer to. In reply to. In response to. ( 等候回信 ) To await an answer. To wait for an answer. ( 收到回信 ) To get an answer. To favour one with an answer. To get a letter answered. ( 10 ) 收讫 , 收到 (Noun) Receipt ( 收到 ) . A receipt ( 收据 ) . A receiver ( 领取人 , 取款人 ) . A recipient ( 收款人 ) (Verb) To receive. To be in receipt of. To be to (at) hand. To come to hand. To be in possession of. To be favoured with. To get. To have. To have before (a person). To make out a receipt ( 开出收据 ) . To acknowledge receipt ( 告知收讫 ) . ( 11 ) 确认 To confirm. Confirming. Confirmation. In Confirmation of ( 为确认.....,为证实..... ) . A letter of confirmation ( 确认函或确认书 ) ( 12 ) 高兴 , 愉快 , 欣慰 To have the pleasure to do. To have the pleasure of doing. To have pleasure to do. to have pleasure in (of) doing. To take (a) pleasure in doing (something). To take pleasure in doing (something). To be pleased to (with)(by). to be delighted at (in)(with). To be glad to (of)(about). To be rejoiced in (at). ( 13 ) 随函附件 Enclose. Inclose. ( 14 ) 迅速 , 立刻 Urgently. Promptly. Immediately. With all speed. At once. With dispatch. With all despatch. With the quickest possible despatch. With the

least possible delay. As soon as possible. As quickly as possible. As promptly as possible. At ones earliest convenience. At the earliest possible moment. At an early date. Without delay. Without loss of time. Immediately on receipt of this letter. By express messenger. By Special messenger. By special delivery. By express letter. ( 15 ) 回信 By return. By return of post. By return of mail. By return of air-mail. ( 16 ) 依照 According to. Agreeably to. Conformably to. pursuant to. In accordance with. In conformity with (to). In obedience to. In deference to. In compliance with. In agreement with. In pursuance of. ( 17 ) 就..... , 关于 About. Regarding. Concerning. As to. As regards. With regard to. In regard to.(of). Respecting. Relative to. Anent. In connection with. Referring to. With reference to. In reference to. Re. ( 18 ) 期满到期及应付之款 To be due. To fall due (become) due ( 日期将到 ) . Duly ( 正时 , 及时 ) ; In due Course ( 依照顺序 ) . (19) ( 每个 , 按照 , 通过 ) Per(=by, through) rail.(post,mail,steamer) ( 通过铁路 , 邮政 , 轮船 ) Per pro.= by proxy ( 由代理 ) Per annum ( =yearly , 每年 ) Per mensem (=monthly,每月) Per diem [daiem] (=daily,每日) Per man, per capital (=per head,依照人数 , 每一人 ) Per piece ( 每一个 , 每一件 ) ( 20 ) 表示抱歉 ( 冒昧做了某事 ) To take the liberty of doing something. To take the liberty to do something. To take the liberty in doing something. ( 21 ) 甚感遗憾 , 请包涵 To regret. To be sorry. To be chagrined. To be mortified. To be vexed. To regret to say. To be sorry to say. To ones regret. To feel a great regret for. To express regret. To be regretted. To be a matter for regret. To be regrettable. To be deplorable. ( 22 ) ( 我们 ) 对于...

...甚感荣幸 To have the honour of doing (being). To have the honour to do (be). To do one (oneself) the honour of doing (being). To esteem (regard) it as a high honour to do (be). To appreciate the honour to do (be). To feel honoured to do (be). To owe one a debt of honour to do (be). To be honoured with doing (being) something. To honour one with doing (being) something. ( 23 ) 请 Please. Kindly. be good enough. Be kind enough. Have the kindness. ( 24 ) 感谢 , 衷心感谢等 To thank. To be (feel) thankful. To be (feel) grateful. To be obliged. To be indebted. To esteem (it) a favour (privilege). To give (tender, return) ones thanks. To express ones gratitude (appreciation). To tender ones sincere thanks for. To be overwhelmed with gratitude. ( 25 ) 请照顾等 (Noun) ( 请吩咐 ) Command. Order. Service (Verb) ( 服务 ) To command. To order. To serve. To be at ones service. To render service to one. To do one a service. To be of service to one. 欢迎进入 : 2010年外销员课程免费试听 点击进入免费体验 : 百考试题外销员在线考试中心 更多信息请访问 : 百考试题论坛外销员 100Test 下载频道开通 , 各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)