

外销员外贸外语辅导：有关鞋子的外贸英语口语对话外销员
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https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_

[E9_94_80_E5_91_98_E5_c28_645302.htm](https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_645302.htm) Seller: Hello, how may I

help you? 卖者：您好，有什么能帮您的吗? Buyer: Hi, Im

looking for a pair of mens shoes for my husband. 买者：你好，我

买一双男鞋给我先生。 Seller: What do you think of this pair? I

have these in brown too, would you like to have a look? 卖者：您觉

得这双怎么样? 这双我也有咖啡色的。 Buyer: Are they real

cowhide? 买者：这鞋是真牛皮的吗? Seller: Yes, they are 100%

genuine cowhide. These shoes have newly arrived for the coming

season. 卖者：是的，这鞋是100%牛皮做的，而且这双鞋是刚

进店本季最流行的一款。 Buyer: Could you please get me a pair

of size 41 in brown please. 买者：麻烦你能帮我拿一双41号咖啡

色的吗? Seller: Of course! 卖者：当然可以! Buyer: How much are

they? 买者：多少钱啊? Seller: Well, I dont usually give discounts

on newly arrived shoes, however, you seem to really like these shoes

and you really want to buy them for your husband, Ill give you 10%

off the original price. 卖者：我们店里新进的货一般是不打折的

，但是既然您看上去是挺喜欢这鞋的，而且真想买给您先生

，我们今天就给您打九折吧! Buyer: Thats wonderful, thank you

very much! 买者：那太好了，谢谢! 欢迎进入：2010年外销员

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