外销员外贸外语辅导:报盘和还盘英语的说法外销员考试 PDF转换可能丢失图片或格式,建议阅读原文 https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_ E9_94_80_E5_91_98_E5_c28_645304.htm We have the offer ready for you. 我们已经为你准备好报盘了。(这句好象挺常用的) I come to hear about your offer for fertilizers. 我来听听你们有关化 肥的报盘。 Please make us a cable offer. 请来电报盘。 哈哈...有 机会尝试下 Please make an offer for the car shoots of the quality as that in the last contract. 请把上次合同中订的那种质量的汽车向 我们报个价。 We are in a position to offer tea from stock. 我们现 在可以报茶叶现货。 Well try our best to get a bid from the buyers. 我们一定尽力获得买主的递价。 Well let you have the official offer next Monday. 下星期就给您正式报盘。 Im waiting for your offer. 我正等您的报价。 We can offer you a quotation based upon the international market. 我们可以按国际市场价格给 您报价。 字串9 We have accepted your firm offer. 我们已收到了 你们报的实盘。 We offer firm for reply 11 a.m. tomorrow. 我们报 实盘,以明天上午11点答复为有效。 Well let you have our firm offer next Sunday. 下星期天我们就向你们发实盘。 Were willing to make you a firm offer at this price. 我们愿意以此价格为你报实 盘。 Could you offer us F.O.B. prices. 能想我们报离岸价格吗? All your prices are on C.I.F. basis. 你们所有价格都是成本加运费 保险费价格。 Can you make an offer, C 100Test 下载频道开通, 各类考试题目直接下载。详细请访问 www.100test.com