

外销员外贸外语辅导：合同条款常用英文词汇外销员考试

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[https://www.100test.com/kao\\_ti2020/645/2021\\_2022\\_\\_E5\\_A4\\_96\\_](https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_)

[E9\\_94\\_80\\_E5\\_91\\_98\\_E5\\_c28\\_645353.htm](https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_645353.htm) 买方 buyer 卖方 seller

项目名称 Project name 地址 address 电话 phone 传真 fax 联系人

contact person 本合同由买卖双方签订，根据本合同条款，买

方同意购买，卖方同意出售以下产品。 This contract is made by

and between the buyers and sellers, whereby the buyers agree to buy

and the sellers agree to sell the under-mentioned. Commodities

according to the terms and conditions stipulated below. 1. 详细货物

清单 Detail supply list 2. 合同价格 Contract value 序号 item 型号

model 尺寸 size, dimension 数量 amount, unit 单价 unit price 总

价 total price 备注 remark 货物，运费 freight, transportation 合同

总额（含安装费与税金） Contract amount incl. VAT installation

3. 付款条件 payment conditions, payment terms 4. 交货地点

delivery place 5. 发货期 delivery time 6. 安装条款 installation

clause 7. 验收条款 inspection clause 8. 保证条款 guarantee clause

9. 不可抗拒条款 Force Majeure Clause 10. 违约条款 Breach clause

11. 其他条款 Miscellaneous clause 12. 买卖双方信息 buyer and

seller information 此合同一式二份，由双方各持一正本。 This

contract is made in two originals that should be held by each party.

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