

外销员外贸外语辅导：索赔Claim外销员考试 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/645/2021\\_2022\\_\\_E5\\_A4\\_96\\_E9\\_94\\_80\\_E5\\_91\\_98\\_E5\\_c28\\_645357.htm](https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_645357.htm) 把外销员站点加入收藏夹 欢迎进入：2010年外销员课程免费试听 点击进入免费体验：百考试题外销员在线考试中心 更多信息请访问：百考试题论坛外销员

Claims occur frequently in international trade. 国际贸易中经常发生索赔现象。 We are now lodging a claim with you. 我们现在向贵方提出索赔。 Ive heard that you have lodged a claim against us. 听说你们已经向我们提出了索赔。 Weve given your claim our careful consideration. 我们已经就你们提出的索赔做了仔细研究。 We lodged a claim with you on fertilizer yesterday. 昨天我们就化肥问题向贵方提出索赔。 We filed a claim with(against) you for the shortweight. 关于短重问题，我们已经向你方提出索赔。 The Chinese representative and Mr.Bake discussed the claim. 中方代表与贝克先生商谈了索赔问题。 We have received the letters giving full details of this claim. 我们已经收到了内容详尽的索赔信件。 Sometimes the shipping company or insurance company is found to be responsible for the claim. 有时候，船公司或保险公司应负责赔偿。 Words and Phrases claim 索赔；赔偿；赔偿金 compensate 赔偿，补偿 to make a (ones) claim 提出索赔 to register a (ones) claim 提出索赔 to file a (ones) claim 提出索赔 to lodge a (ones) claim 提出索赔 to raise a (ones) claim 提出索赔 to put in a (ones) claim 提出索赔 to bring up a (ones) claim 提出索赔 to make a claim with (against) sb. 向某方提出索赔 to make a claim for (on)sth. 就某事提出索赔 claims 索赔

; 债权 I was asked to come to your company on my way home in order to settle the claim. 我顺路来你们公司是为了处理索赔问题的。 We have received your remittance in settlement of our claim. 我们已经收到你方解决我们索赔问题的汇款。 Claims for incorrect material must be made within 60 days after arrival of the goods. 有关不合格材料的索赔问题必须在货到后60天内予以解决。 I want to settle our claim on you for the 100 tons of bleached cotton waste, as per Sales Confirmation No. 1254E. 我们想处理一下关于销售确认书第1254E号100吨漂白废棉的索赔问题。 We have already made a careful investigation of the case. 我们已经对这个索赔案件做了详细的调查研究。 We are not in a position to entertain your claim. 我们不能接受你们提出的索赔要求。 But we regret our inability to accommodate your claim. 很抱歉我们不能接受你方索赔。 We may consider withdrawing the claim. 我们可以考虑撤回索赔要求。 Ill write to our home office to waive our claim immediately. 我立即写信给我们的总公司提出放弃索赔。

Words and Phrases to settle a claim 解决索赔 ( 问题 ) to withdraw a claim 撤消 ( 某项 ) 索赔 to waive a claim 放弃索赔 ( 要求 ) claim on the goods 对某 ( 批 ) 货索赔 claim on you 向某人 ( 方 ) 提出索赔 claim for trade dispute 贸易纠纷 ( 引起的 ) 索赔 claim for indemnity 要求索赔 claim for compensation 要求补偿 on my way home 顺路 in settlement of 解决 incorrect 不正确的 Sales Confirmation 销售确认书 to make an investigation 调查研究 inability 无能力 Im afraid you should compensate us by 5% of the total amount of the contract. 贵公司要赔偿我方合同全部金额的百分之五。 I propose we compensate you by 3% of the total value

plus inspection fee. 我想我们赔偿贵方百分之三的损失，另外加上商检费。 We regret for the loss you have suffered and agree to compensate you by \$500. 我们对你方遭受的损失深表歉意，同意向你们赔偿500美圆。 We register a claim for US\$200. 我们提出索赔200美圆。 The Japanese Company agreed to compensate us for the defective watches by 4% of the total value. 日本一家公司同意就手表不精确向我们赔偿总价值的百分之四。 Words and Phrases claims expenses 理赔费用 There are some different types of claims. 索赔有几种不同的类型。 This is a claim on quality. 这是质量索赔。 This is a claim on shortweight. 这是短重索赔 This is a claim on delayed shipment. 这是延期装运索赔。 Claim on shortweight is caused by packing damage or shortloading. 短重索赔是由包装破损或装运短重引起的。 Claim on delayed shipment is that sellers fail to make the delivery according to time schedule. 延期索赔是对卖方没有按时装运货物而提出的索赔。 Claim on quality originates from inferior quality of goods or quality changes. 品质（质量）索赔是在货物质量低劣或是质量改变的条件下发生的。 Words and Phrases claim for short weight 由于短重而索赔 claim for damage 由于损坏而索赔 claim for loss and damage of cargo 货物损失索赔 claim for inferior quality 由于质量低劣而索赔 Additional Words and Phrases claim against carrier 向承运人索赔 claimee 被索赔人 claimant 索赔人 claimsman 损失赔偿结算人 claims assessor 估损人 claims settling agent 理赔代理人 claims surveying agent 理赔检验代理人 claiming administration 索赔局 claims department (commission board) 索赔委员会 claim letter 索赔书 claims documents 索赔证件 claim report 索赔报告 claims

statement 索赔清单 claims settlement 理赔 claims settling fee 理赔  
代理费 claim indemnity 索赔 claims rejected 拒赔 insurance claim  
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