

外销员外贸外语辅导：销售必背英语外销员考试 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_645424.htm 销售是商品交易的重要环节，它决定着商品的生产，流动和收益，以下的20句话教你如何做好销售。

1. Your T-shirts can easily find a market in the eastern part of our country. 贵国的T恤在我国东部市场很畅销。
2. We all know that Chinese slippers are very popular in your market since they have superior quality and competitive prices. 我们都知道中国拖鞋因价廉物美而畅销于你方市场。
3. This product has been a best seller for nearly one year. 该产品成为畅销货已经将近1年了。
4. There is a good market for these articles. 这些商品畅销。
5. There is a poor market for these articles. 这些商品滞销。
6. There is no market for these articles. 这些商品没有销路。
7. Your bicycles find a ready market here. 你们的自行车在此地销路很好。
8. They talked at great length of how to increase product sales. 他们详细地讨论了怎样增加你方产品的销售。
9. They are doing as much as possible to open up an outlet. 他们正在尽最大努力以打开销路。
10. Our demand for this product is steadily increasing. 我们对该产品的需求正在稳步地增长。
11. We are sure that you can improve sales this coming year, based on the end of last years marketing conditions. 根据你地的市场情况，我们确信今年你们有望销得更好。
12. Packing has a close relationship with sales. 包装对产品的销路有很大关系。
13. We are trying to find a market for this article. 我们正在努力为此项商品寻找销路。
14. We regret we cannot find any market for this

article. 我们很抱歉不能为此项商品找到销路。 15. According to our experience, these handicrafts can find a ready market in Japan. 根据我们的经验，这些手工艺品在日本销路很好。 16. We can discuss further details when you have a thorough knowledge of the marketing possibilities of our products. 等你们全面了解我们产品销售的可能性之后，我们再进一步细谈。 17. According to your estimate, what is the maximum annual turnover you could fulfill? 据你估计，你能完成的最大年销售量是多少呢？ 18. We dont know the market situation. 我们还不了解市场情况。 19. Your market still has great potential. 你们的市场仍有很大潜力。 20. There are only a few unsold pieces. 只有几件商品未售出。

Words and Phrases salable 畅销的 popular 有销路的 find a market 销售 selling line 销路 trial sale, test sale, test market 试销 salable goods 畅销货 popular goods 畅销货 the best selling line (the best seller) 热门货 to find (have) a ready market 有销路，畅销 to have a strong footing in a market 很有销路 good market 畅销 poor(no) market 滞销 goods that sell well 畅销货 sell like wild fire 畅销，销得很快

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