

外销员外贸外语辅导：代理协议外销员考试 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/645/2021\\_2022\\_\\_E5\\_A4\\_96\\_E9\\_94\\_80\\_E5\\_91\\_98\\_E5\\_c28\\_645497.htm](https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_645497.htm) 下面是一些关于签订代理协议的表达，请需要的人士多多利用。

When do you expect to sign the agency agreement? 您何时签订代理协议呢？

The agency agreement has been drawn up for the period of one year.

为期一年的代理协议书已经拟订出来。 I want to sign a sole agency agreement with you on this item for a period of 2 years. 我想和你们签订一项为期两年的独家代理协议。 The agency agreement was made out with great care and we have found no loopholes in it.

代理协议书制订的非常仔细，我们没有发现里面有漏洞。 I hope we can see eye to eye about the other terms of the agency then. 我希望到时我们能在代理协议的其他条款上取得一致意见。 We wonder whether we may conclude a long term agency contract with you.

我们想知道能否与你方达成长期代理合约。 Well, what annual quantity would you like to suggest for the new agreement then? 那么，您认为在新的协议中年销售量应是多少呢？

Our agency agreement calls for a timely market report. 我们的代理协议要求你方及时递交市场报告一份。 Since the agency agreement was signed, your turnover has amounted to \$500.

自从代理协议签订以后，你们的销售额已达500美圆。 I hope you'll spare no efforts to promote the sale of our products so as to pave the way for renewing the agency agreement when it expires at the end of this year.

希望贵方能尽力促进销售，为协议在今年年底期满后续订铺平道路。 We can renew the agreement of

agency upon its expiration. 我们可以在代理协议期满时续订。  
I've come again to renew our sole agency agreement for another three years. 我这次来是想把我们之间的独家代理协议延长三年。 欢迎进入：2010年外销员课程免费试听 点击进入免费体验：百考试题外销员在线考试中心 更多信息请访问：百考试题论坛 外销员 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)