

外销员外贸外语辅导：提供代用品报价外销员考试 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/645/2021\\_2022\\_\\_E5\\_A4\\_96\\_E9\\_94\\_80\\_E5\\_91\\_98\\_E5\\_c28\\_645562.htm](https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E5_c28_645562.htm) Thank you for your telex enquiry of 23 September concerning cotton print 634. We appreciate your efforts in marketing our product and consequently we regret very much that we are unable to supply the desired goods due to excessive the following material as a close substitute. 500 pieces cotton print 428 at US\$150 per metre CIF New York , including your commission of 2% A sample is enclosed for your reference. If you find the sample acceptable , please telex us as soon as possible.

贵公司9月23日询问有关634号印花棉布价格的电传已经收到，多谢来函。本公司感谢你们热心推销我们的产品。但因有关产品需求殷切，未能满足贵公司要求，深感遗憾。然而，本公司另一出产类似的织品。现报上虚盘如下：428号印花棉布500件，每米1.5美元纽约到岸价，当中包括贵佣金2%随函警附样本供贵公司参考。满意样本质量，请尽快电传复实。

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