外销员外贸外语辅导:如何转达信息外销员考试 PDF转换可 能丢失图片或格式,建议阅读原文 https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_ E9_94_80_E5_91_98_E5_c28_645583.htm 1 . Yes . III go to get him . 在,我去叫他。2. Im so glad Ive got hold of you at last . 我很高兴终于找到了你。 3. Were you trying to get in touch with me, Peter?你一直在找我吗,彼得?4.Im off today. 我今天休息。 5. Listen, Mike, Ive got news for you. 听着, 迈克,我有消息告诉你。6. You dont know me, but this is Garl Mattews. 你不认识我,我叫卡尔马修斯。7. Im calling on behalf of Dave Kennedy. 我代大卫肯尼迪先生打电话给你 8. So he gave me your telephone number and let me give you acall . 所以他给了我你的电话号码让我给你打个电话。 9 . And what time would suit you best? 什么时候最适合你? 10 . You can call us from the lobbv and well come down . 你可以在 大厅给我们打电话,然后我们就下来。11. Please say hello to Dave for me and thank you so much forcalling me . 请代我向大卫 问好,非常感谢你打电话给我。12. She asked me to ask you if you would be able to meet here to-day at 3 30 p . m . 她要我问 你是否能在今天下午三点半和她见面。 13. But you can page her . 但是你可以传呼她。 14 . What is the number of her beeper ?她的传呼是多少? 15. Fine . Thanks for the message . 好。 谢谢你的口信。 Dialogue A (A:Robert B:Peter C:Mike) A : Hello . B : Hello . Is that Mike ? A : No , this is Robert , his brother, speaking. B: Oh hello, Robert. This is Peter. How are you? A: Fine, thanks, and you? B: Im very well. Is Mike there? A: Yes. III go get him. C: Hello. Mike speaking. B : Hello . Mike ? This is Peter speaking . Im so glad Ive got holdof you at last . C: Were you trying to get in touch with me , Peter? Im off to-day . B: Thats good to know . Listen , Mike , Ive got news for you . C: What is it? B: My sister Jane is coming back from America. C: Thats great. When is she coming back? B : Next weekend . C : Next weekend ? OK . And I want to know how long she willstay here this time. B: About a week. Lets get together tonight and plan a party forher . C : All right . Ill come to your place at 8 oclock . B: Good . III be waiting for you . C : See you later . B : Good-bye . Dialogue B (A : Stan Summers B : Carl Mattlews) A: Hello . B: Hello . Can I speak to stan Summers , please ? A : Speaking . B : Oh . Mr . Summer . You dont know me, but this is Carl Mat-tews. Im calling on behalf of Dave Kennedy . A : Oh . So youre a friend of Daves . How is he anyway? B: oh, hes doing well and will be promoted again . A: Thats good to hear . Carl , what are you doing in New York? B: Dave and I are attending a conference at the Hilton untilThursday. And Dave is busy now. So he gave me your tele-phone number and let me give you a call. He wants to know ifyou will have any time at all to got together tonight or Thurs-day evening . A: Well, tonight theres a banquet I have to go to . But Thursdayevening Im free . B : Good . Thursday evening. And what time would suit you best? A: Seven-thirty would be good for me. B: Yes, thats fine. So thats 7 30 p. m . on Thursday at Hilton. Ill book the table. And my rooms 2120

. Daves is 2122 . Youcan call us from the lobby and III come down . A: Fine . Im looking forward to it! B: Me , too . See you on Thursday, then. A: Please say hello to Dave for me and thank you so much for call-ing me. Good-bye. Dialogue C (A : Roland B: Mr. Zhang) A: Hello. May I speak to Mr. Zhang ? B: Yes, speaking. A: Hi, Mr. Zhang. This is Roland . Miss Lee telephoned . She askedme to ask you if you would be able to meet her today at 3 30p . m . B : Sorry , but III have a meeting then. Please tell me her call num-ber and III explain it to her personally. A: Miss Lee said she would not be in her office this afternoon, butyou can page her. B: What is the number of her beeper? A: Its 6594968-99806. B: Fine. Thanks for the message . Good-bye . A : Bye . Words and Expressions touch vt . 触摸;接触;碰到 weekend n . 周末 party n . 党,政党;聚 会,宴会 behalf n.利益 on behalf of 代表某人 anywny ad.无 论如何,无论怎样 conference n. 商议;会谈 Hilton 希尔顿 banquet n.宴会 suit v.对……适合;(使)适合 lobby n.前厅 ;穿堂 look forward to 渴望,盼望 page v.找人,寻找 beeper BP机 欢迎进入:2010年外销员课程免费试听 点击进入免费体 验:百考试题外销员在线考试中心 更多信息请访问:百考试 题论坛外销员 100Test 下载频道开通, 各类考试题目直接下载

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