外销员外贸外语辅导:互相沟通InterpersonalCommunications 外销员考试 PDF转换可能丢失图片或格式,建议阅读原文 https://www.100test.com/kao_ti2020/645/2021_2022__E5_A4_96_ E9_94_80_E5_91_98_E5_c28_645598.htm ANNIE: Karen, do you have a minute? Id like to ask you about something. KAREN: Sure. What is it? ANNIE: I think you can give me some advice. You have worked here longer, and I just want to know what you think. KAREN: Im glad to help you. But what is it you want to ask about? ANNIE: I am worried about the meeting this morning. KAREN: Why? I think the meeting went well. ANNIE: Really? KAREN: Yes. But what are you worried about? ANNIE: Im afraid I was too rude. KAREN: Rude? You werent rude at all, Annie. Why do you think you were rude? ANNIE: Well, I maybe talked to Mr. Drummond too directly. I thought I maybe said too much. I dont want him to be angry. KAREN: I understand. But really you werent rude at all. You said what you thought. I think he appreciates that. ANNIE: Really? KAREN: Yes. ANNIE: But I am new here, and Im not sure he is used to that. KAREN: You mean because you are a woman? ANNIE: Yes. And he is the president of the company. KAREN: Listen, Annie. You shouldnt worry about Mr. Drummond. He is a very good man to work for. He is not sexist at all. He appreciates people for their ideas. And he is willing to take suggestions from men or women. ANNIE: I am very happy to hear that, Karen. Its good to know Im working in such a company. KAREN: I agree with you on that, Annie. Ive worked for Derek Drummond for nine years now. I feel he appreciates his employees for their work, not their gender. I would

never change jobs. ANNIE: Good. Thank you for telling me this. KAREN: Any time. If you have a good idea, dont be afraid to speak up. This is a company that appreciates initiative. 安妮:凯伦,你 有一点时间吗?我想要问你一些事情。 凯伦:当然,有什么 事呢?安妮:我想你可以给我一些意见。你在这儿工作比较 久,我只是想了解一下你的想法。 凯伦:我很乐意帮你,但 你需要问些什么? 安妮:我很担心今天早晨的会议。 凯伦: 为什么?我认为那个会议很顺利。 安妮:真的吗? 凯伦:是 的,但你是担心什么呢?安妮:我很担心我有一点无礼。凯 伦:无礼?你并没有无礼,安妮。为什么你认为你很无礼? 安妮:嗯,我可能跟卓默德先生说得太直接了。 我想我可能 说的太多了,我不希望他生气。 凯伦:我了解,但你并没有 无礼。 你把你想的说出来,我认为他很感激。 安妮:真的吗 ? 凯伦:是的。安妮:但我是新晋人员,我也不确定他是否 习惯那样。 凯伦:你的意思是因为你是女人? 安妮:是的, 而他是这间公司的总裁。 凯伦:听好,安妮。你不应该担心 卓默德先生。 他是很好的老板,他一点都不会性别歧视。 他 欣赏有思想的人。而且他很乐意听取男人或女人给的建议。 安妮:我很高兴听到那样,凯伦。 很高兴知道我能在这样的 公司工作。 凯伦:在那一方面我同意你的说法,安妮。 我已 经帮迪瑞克.卓默德工作了九年。 我认为他欣赏员工的工作能 力,而不是他们的性别。我绝不会换工作的。安妮:很好, 谢谢你告诉我这个。 凯伦:任何时间,如果你有什么好的意 见,不要害怕说出来。这个公司是欣赏提议的。欢迎进入 : 2010年外销员课程免费试听 点击进入免费体验: 百考试题 外销员在线考试中心 更多信息请访问:百考试题论坛外销员

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