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(一) We arrange shipments to any part of the world. 我们承揽去世界各地的货物运输。 From what I've heard you're ready well up in shipping work. 据我所知，您对运输工作很在行。 What is your specific transport requirement? 你们需要的运输条件是什么？ It will cause a lot of problems in our transportation. 这将给我们的运输带来很多问题。 The two sides finally reached an agreement on the mode of transportation. 双方就运输方式达成了协议。 Today let's discuss the mode of transportation of the steel we ordered. 今天我们就谈谈关于钢材的运输方式吧。 How do you usually move your machines? 你们出口机器习惯使用哪种运输方式？ The goods are now in transit. 此批货物正在运输途中。 A part of the goods were damaged in transit. 一部分货物在运输途中受损。 If the cargo space must be reserved, please send us the necessary application forms. 如果要预订货舱，请将订舱表寄给我们。 do you do any chartering? 你们租船吗？

Words and Phrases transport 运输 to be in transit 正在运输 move 运输 transportation business 运输业 transportation company (corporation) 运输公司 transportation cost 运输成本 mode of transportation 运输方式 way of transportation 运输方式 means of transportation 运输方式 to do charter 租船 cargo space 货舱

(二) Transport by sea is the most important mode of transportation in the world today. 海运是目前世界上最重要的一种运输方式。 Usually, it is cheaper to

have the goods sent by sea than by railway. 通常，海运较陆运便宜。 For such a big order, we propose to have the goods dispatched by sea. 数量如此多的货物，我们建议走海运。 Please dispatch the TV sets we ordered by sea. 请海运我们订购的电视机。 Because of the high cost of railway transportations, we prefer sea transportations. 因为铁路运输费用高，我们愿意走海运。 Sometimes sea transport is troublesome to us. 有时海运对我们来说麻烦。 Please have the goods transported by air. 请空运此批货。 To move the goods by railway is quicker. 铁路运输较快。 We don't think it is proper to transport the goods by railway. 我们认为此货不适合用铁路运输。 Can you have them sent by railway? 能采用陆运方式吗？ You may have some difficulties in arranging railway transportation, I guess. 我猜你们安排铁路运输有困难。 We have arranged to transport the rice you purchased by rail. 我们已安排用火车运输你们所需的大米。 We would prefer to have goods carried by road and not by railway. 我们宁愿用公路运输而不用铁路。 Words and Phrases to transport by sea 海运 to transport by railway 陆运 transportation by sea, land, air, and mail 海、陆、空、邮运输 to arrange transport 安排运输 to have some difficulties in 在...有困难 (三) We think it necessary to move the articles by way of combined transportation. 我们认为联运货物十分必要。 Sometimes, the way of combined transportation has the complicated formalities. 有时联运的手续十分繁琐。 The two sides agreed to employ "combined transportation" to ship the goods. 双方决定联运货物。 Since there is no direct vessel, we have to arrange multimodal combined transport by rail and sea. 由于没有

直达船只，我们只好安排海陆联运。 I dont like this kind of combined transportation. 我并不喜欢这种联运方式。 Its easy to cause a delay in shipment or even lose the goods completely when we arrange such combined transport. 这种联运方式货物容易丢失，也常误期。 Its simpler and cheaper for both of us to arrange multimodal combined transport. 安排联运对我们双方都既简单又经济。 Insurance covers both sea and overland transportation. 保险应包括水陆两路的运输。 If the goods are to be transhipped from one means of transportation to another during the course of the entire voyage, its called "combined transport". 如果货物在运输途中交换交通工具，这便是“联运”。 Words and Phrases Train-Air-Truck (TAT.TA) “陆-空-陆”联运；或“陆空联运” combined transportation 联运 Combined Transport Documents (CTD) 联合运输单据 multimodal combined 联运，多式联运 through B/L 联运提单 through transport 联运 direct vessel 直达船只 entire voyage 整个运输过程中 formality 手续 (四) Who will bear the extra freight charges? 多出的运费由谁负担？ Please quote your current tariffs. 请报你公司的最新运费表。 Freight for shipment from Shanghai to Hongkong is to be charged to your account. 从上海到香港的运费由贵方负担。 The bill of lading should be marked as "freight prepaid". 提单上应该注明“运费预付”字样。 Words and Phrases transport charge 运输费 cargo freight 运费 carriage 运费 carload rate 整车运费 carriage expense 运费 carriage free 免收运费 carriage paid 运费已付 carriage forward 运费待付 cartage 搬运费 cartage note 搬运费率 Liners freight tariff 班轮运价表 Basic Rate 基本运费率 Heavy Lift

Additional 超重附加费 Over Length Additional 超长附加费
transportation expenses 运输费用 A.V. (Ad. Val) 从价运费 cash
and carry 现付自运 Freight ton 运费吨 Weight ton 重量吨
Measurement ton 尺码吨 欢迎进入：2010年外销员课程免费试
听 点击进入免费体验：百考试题外销员在线考试中心 更多信
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