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https://www.100test.com/kao_ti2020/645/2021_2022__E5_9B_BD_E9_99_85_E5_95_86_E5_c29_645189.htm id="koke" class="zizi">

Gentlemen: Will you please quote us your best prices on on stainless steel tableware, i.e., knives, forks, spoons. Your prices should be based on 5,000 gross pieces. Prices are preferred on a CIF basis. The delivery time will also be an important factor. Samples, illustrative matter, and all pertinent data you may furnish us will be helpful and greatly appreciated. The contents and composition of the metal will determine what our import duty will be. Your immediate cooperation is urgently needed. Yours truly, 回答报价：

Gentlemen: With many thanks for your inquiry of July 15, we are very glad to send you separately of lipsticks and face powders together with the respective price-lists. Please note that items No. L-115 and No. FP-25 can be certainly promised for immediate shipment upon receipt of your order, subject to the establishment of an Irrevocable and Confirmed Letter of Credit for the corresponding amount of order, valid for a period of 60 days. We wish to invite your special attention to the fact that the increasing cost of raw materials for these articles will compel us to raise their selling prices, and that the present prices can on longer be guaranteed. We trust that your initial order will be placed with us without delay. Yours very truly. 把国际商务师站点加入收藏夹 欢迎进入：2010年国际商务师课程免费试听 更多信息请访问：百考试题论坛国际商务师 100Test 下载频道开通，各类考试题目直接下载。详细

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