

国际商务师业务外语辅导：有关鞋子的外贸英语口语对话
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https://www.100test.com/kao_ti2020/645/2021_2022__E5_9B_BD_E9_99_85_E5_95_86_E5_c29_645303.htm id="diua" class="diub">

Seller: Hello, how may I help you? 卖者：您好，有什么能帮您的吗？
Buyer: Hi, Im looking for a pair of mens shoes for my husband.
买者：你好，我买一双男鞋给我先生。
Seller: What do you think of this pair? I have these in brown too, would you like to have a look? 卖者：您觉得这双怎么样？这双我也有咖啡色的。
Buyer: Are they real cowhide? 买者：这鞋是真牛皮的吗？
Seller: Yes, they are 100% genuine cowhide. These shoes have newly arrived for the coming season. 卖者：是的，这鞋是100%牛皮做的，而且这双鞋是刚进店本季最流行的一款。
Buyer: Could you please get me a pair of size 41 in brown please. 买者：麻烦你能帮我拿一双41号咖啡色的吗？
Seller: Of course! 卖者：当然可以！
Buyer: How much are they? 买者：多少钱啊？
Seller: Well, I dont usually give discounts on newly arrived shoes, however, you seem to really like these shoes and you really want to buy them for your husband, Ill give you 10% off the original price. 卖者：我们店里新进的货一般是不打折的，但是既然您看上去是挺喜欢这鞋的，而且真想买给您先生，我们今天就给您打九折吧！
Buyer: Thats wonderful, thank you very much! 买者：那太好了，谢谢！

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