国际商务师业务外语辅导:最常用销售_推销语句及词汇国际 商务师考试 PDF转换可能丢失图片或格式,建议阅读原文 https://www.100test.com/kao_ti2020/645/2021_2022__E5_9B_BD_ E9_99_85_E5_95_86_E5_c29_645332.htm id="feiw" class="aizi"> Your T shirts can find a ready market in the eastern part of our country. 贵国的T恤在我国东部市场很畅销。 We all understand that Chinese slippers are very popular in your market on account of their superior quality and competitive price. 我们都知道中国拖鞋 因价廉物美而畅销于你方市场。 This product has been a best seller for nearly one year. 该货成为畅销货已经将近1年了。 There is a good market for these articles. 这些商品畅销。 There is a poor market for these articles. 这些商品滞销。 There is no market for these articles. 这些商品无销路。 Your bicycles find a ready market here. 你们的自行车在此地销路很好。 They talked over at great length the matter of how to increase the sale of your products. 他们详细地讨论了怎样增加你方产品的销售。 Please furnish us with more information from time to time so that we may find outlets for our stationery. 由于对此货物的需求将不断增加 , 请提前补充货源。 They are doing their utmost to open up an outlet. 他们正在尽最大努力以打开销路。 Our demand for this product is steadily on the increase. 我们对该产品的需求正在稳步 地增长。 We are sure that you can sell more this year according to the marketing conditions at your end. 根据你地的市场情况,我 们确信今年你们有望销得更好。 Packing has a close bearing on sales. 包装对产品的销路有很大关系。 We are trying to find a market for this article. 我们正在努力为此项商品找销路。 We

regret we cannot find any market for this article. 我们很抱歉不能为 此项商品找到销路。 According to our experience, these handicrafts can find a ready market in Japan. 根据我们的经验,这 些手工艺品在日本销路很好。 We can discuss further details when you have a thorough knowledge of the marketing possibilities of our products. 等你们全面了解我们产品销售可能性之后,我 们再进一步细谈。According to your estimate, what is the maximum annual turnover you could fulfill? 据你估计,你能完成 的最大年销售量是多少呢? The market situation is not known to us. 我们还不了解市场情况。 Your market still has great potential. 你们的市场仍有很大潜力。 There are only a few unsold pieces. 热点推荐:外贸人所具有的狼的精神(1)美国最新流行口语26 句250句最通俗常用的英语口语(2) 她用60元换来百万家财! 只有几件商品未售出。 Words and Phrases salable 畅销的 popular 有销路的 find a market 销售 selling line 销路 trial sale, test sale, test market 试销 salable goods 畅销货 popular goods 快货 the best selling line (the best seller) 热门货 to find (have) a ready market 有销路,畅销 to have a strong footing in a market 很有销路 good market 畅销 poor(no) market 滞销 goods that sell well 畅销货 sell like wild fire 畅销,销得很快Promoting the sale of your suits has proved successful. 推销你们的西装还很顺利。 There appear to be no difficulty in marketing these products. 在市场上推销这些产 品似乎没有什么困难。 We learn that you have years of experience in pushing the sale of porcelain products. 我们得知你们 在推销瓷器方面很有经验。 Meanwhile, we should like to know your plan to push the sale of our products. 同时,我们很想了解你 方推销我们产品的计划。 You are experienced in promoting the sale of our craft paper. 你方在推销我们的牛皮纸方面很有经验 I can assure you weve spared no effort and spent quite a sum of money in pushing the sales of your products. 我可以向你保证在推 销你方产品时,我们从没放松努力,并且动用了大量的资金 Weve spared no effort in promoting the sale of your products. 我 们为推销你们的产品是竭尽全力的。 Our salesmen have worked hard to push the sale of your products here, there and everywhere. 我们几个推销员努力工作,四处奔走。 Thanks for all the work youve done to promote the sale of our products. 感谢您 为推销我们的产品所作的努力。 Words and Phrases selling techniques 推销技术 selling and administrative expense 推销及管 理费用 selling concept 推销观点 Additional Words and Phrases selling 卖的;出售的;销路好的 sell 卖;销售;有销路 sales agent 代销人;销售代理商 sell at a bargain, sell at a profit 廉价出 售 sell goods at a high figure 高价出售 sellers market 卖方市场 buyers market 买方市场 selling price 售价,时价 selling season 销 售季节 marketing mix 销售综合方法,销售策略 marketing establishment 销售企业,销售公司 consumer media 销售方面的 宣传工具 sales person 推销员,售货员(包括男、女) salesman 售货员 saleslady, salesgirl, saleswoman (口语)女售货 员 sales clerk 男(女)售货员(美国口语) marketing managers 推销经理 market test 销售实验 dumping 倾销 sporadic dumping 偶尔倾销,非持久性倾销 predatory dumping 掠夺性倾销 International Dumping Code 国际反倾销法 marketing system 销 售体系 a companys marketing program 一家公司的销售计划

sales promotion 促销 marketing strategies 销售策略 market segmentation 市场分割 selling cost 销售成本 selling expense 销售费用 selling operation 销售业务 selling profit 销售利润 欢迎进入:2010年国际商务师课程免费试听 更多信息请访问:百考试题论坛国际商务师 100Test 下载频道开通,各类考试题目直接下载。详细请访问 www.100test.com