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class="zizi">Dear Mr. Jones: Thank you for your letter of 15th September. As we are now only at the get-acquainted stage, we feel it is too early to take into consideration the matter of sole agency. In our opinion, it would be better for both of us to try out a period of cooperation to see how things go. Also, it would be necessary for you to test the marketability of our products at your end and to continue your efforts in building a larger turnover to justify the sole agency arrangement. We enclose our latest pricelist covering all the products we handle within the framework of your specialized lines. We look forward to hearing from you. Sincerely, 欢迎进入：2010年国际商务师课程免费试听 更多信息请访问：百考试题论坛国际商务师 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com