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In consideration of your extensive experience in the field, we are glad to appoint you as our agent. I'm entitled to being appointed as your agent. 我有权被指定为你方代理。 We keep a stock in London and act as distributors as well as agents. 我们在伦敦有库存并经营销售兼做代理。 We are decided to entrust you with the sole agency for cars. 我们决定委托你作为我们汽车的独家代理。 Thank you for your proposal of acting as our agent. 谢谢你方作为我们代理的建议。 If we come to terms, we will appoint you as our agent. 如果达成协议，我们将指定你为我方的代理。 We wish to handle as an agent the goods you are exporting. 我们愿意担任你们出口商品的代理。 We can play an important part as a buying agent in your overseas trade. 我们能在担任你方海外贸易的进口代理中起重要作用。 We are in a position to take good care of your import business as a buying agent. 我们能负起作为你方进口业务中买放代理的责任。 Please get in touch with our agents for the supply of the goods you require. 你们所需的商品，请与我们的代理联系。 We will leave aside the problem of agency until next week. 我们暂时把代理问题搁置到下周。 We are not prepared to take the agency into consideration for the time being. 目前我们还不准备考虑代理问题。 We won't consider agency in your market at present. 我们目前不考虑在你地市场的代理问题。 We have to decline your proposal of acting as our sole agency. 我们不得不谢绝你们作

为我方独家代理的建议。 I think it premature for us to discuss the question of agency. 我认为现在讨论代理问题为时过早。 Unless you increase the turnover, we can hardly appoint you as our sole agent. 除非你们增加营业额，否则我们无法指定你们作为我方的独家代理。 Dont you think the annual turnover for a sole agent is rather conservative? 对独家代理来讲，这样一个年销售量，您不认为太保守吗？ It was two years ago that we made them our sole agent. 我们是在两年前委任他们为我方独家代理的。 When opportunity matures, we will consider making you our exclusive. 欢迎进入：2010年国际商务师课程免费试听 更多信息请访问：百考试题论坛国际商务师 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com