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业务外语外贸函电 Asking to Establish Business Relations 范文模板 Letter 4#f70938> Asking to Establish Business Relations Dear

Sirs, Your name and address have been recommended to us by the Commercial Counselor ' s Office of our Embassy in your country as well-established importers of light industrial goods in your country.

We now avail ourselves of this opportunity to write to you and see if we can establish business relations by a start of some practical transactions. Our corporation is established for the purpose of

carrying on import and export business as well as other activities in connection with foreign trade. We are active in commercial intercourse with the trade and financial circles of various countries and districts. We are striving to expand economic cooperation and

exchange of technology with foreign countries, and to utilize common and reasonable international practices in a flexible way. To

acquaint you with light industrial goods we handle, we are sending you, by separate airmail, a commodity list and several sample books for your reference. We welcome your inquiries. Yours faithfully, 相关

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