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业务外语外贸函电Making a Quotation范文模板 Letter

11#ff0033>Making a QuotationDear Sirs, We are in receipt of your  
letter of July 17, asking us to offer 10,000 metric tons of Superior  
White Sugar on FAS Shanghai basis and appreciate very much your  
interest in our product. To comply with your request, we are quoting  
you as follows: 1. Commodity: Superior White Crystal Sugar. 2.  
Packing: To be packed in new gunny bag of 100 kgs. each. 3.  
Quantity: Ten Thousand (10,000) metric tons. 4. Price: at  
USD105.00 per metric ton, FAS Shanghai. 5. Payment: by 100%  
irrevocable and confirmed letter of credit in our favor available by  
draft at sight. 6. Shipment: October/November 1999 Your attention  
is drawn to the fact that we have not much ready stock on hand.  
Therefore, it is imperative that, in order to enable us to effect early  
shipment, your letter of credit should be opened in time if our price  
meets with your approval. We are awaiting your immediate reply.

Yours faithfully, 相关推荐：#0000ff>2011年国际商务师考试业  
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