

2011年国际商务师考试业务外语外贸函电精华（十八）PDF
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业务外语外贸函电Sales Promotion范文模板#ff0033>Sales PromotionDear Sirs, Thank you for your letter of June 18 ordering 8,000 meters of 100 cm wide watered silk. We regret to say that we can no longer supply this silk. Fashions constantly change and in recent years the demand for watered silks has fallen to such an extent that we ceased to produce them. In their place we can offer our new Gossamer brand of rayon. This is a finely woven, hardwearing, non-creasable material with a most attractive luster. The large number of repeat orders we regularly receive from leading distributors and dress manufacturers is a clear evidence of the widespread popularity of this brand. At the low price of only \$1.10 per meter, this rayon is much cheaper than silk and its appearance is just as attractive. We also manufacture other cloths in which you may be interested, and are sending a complete range of patterns by parcel post. All these cloths are selling very well in many countries and can be supplied from stock. If, as we hope, you decide to place an order, we could meet it within three weeks. We hope to hear from you soon.

Very cordially yours, 相关推荐：#0000ff>2011年国际商务师考试业务外语外贸函电精华（十七）#0000ff>2011年国际商务师考试专业知识判断习题及答案汇总#0000ff>2011年国际商务师考试案例分析题之货款的支付汇总 编辑推荐

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