

广交会英语：议价时用到的句子及会话实例 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/645/2021_2022__E5_B9_BF_E4_BA_A4_E4_BC_9A_E8_c96_645815.htm 广交会上议价时用到的句子及会话实例有哪些，来和百考试题#0000ff>实用英语

站小编一起来学习吧！ 商务口语：议价时可能用到的句子 一般情况下在美国商店里买东西是没有讨价还价的。但很多情况下是可以的。比如美国人的garage sale，大街上的交易或跳蚤市场里的交易。 特别是有当你买大东西的时候，比如房子、车子时一定要记得和对方讲讲价。不然你就亏大了。下面列举的是议价时可能用到的句子：

How much is this? How much will that be? How much are these altogether? I think this is too expensive. Thats little too much for me. Could you make it less for me? I cant afford it. This is too much. This is not a reasonable price. I dont have this much cash on me. Will you make it little cheap? Whats the regular price? Do I get discount on this? Tell me whats the best price you can do for me? If I pay you cash , will you give me some discount? Id buy this if you can make it a little less expensive. Id buy it if you reduce the price a little. May I have a discount on this? Will you give me a discount? Can I have a discount? Would you give me a discount if I buy three of these? Ive come all the way from China. please give me a better price. 商务谈判实战对话：商讨价格 Dan Smith是一位美国的健身用品经销商，此次是Robert Liu第一回与他交手。就在短短几分钟的交谈中，Robert Liu既感到这位大汉粗犷的外表，藏有狡兔的心思他肯定是沙场老将，自己绝不可掉以轻心。 相关推荐：#0000ff>英文求职简历

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