

实用英语：外贸跟单口语50句 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/645/2021\\_2022\\_\\_E5\\_AE\\_9E\\_E7\\_94\\_A8\\_E8\\_8B\\_B1\\_E8\\_c96\\_645865.htm](https://www.100test.com/kao_ti2020/645/2021_2022__E5_AE_9E_E7_94_A8_E8_8B_B1_E8_c96_645865.htm) 1 . What ' s the size? 多大尺寸？90X90 (Ninety by ninety)九十乘九十。2 . What ' s the cubage? 体积多大？0.07M3 (zero point zero seven cube meter) 0.07立方米。3 . What ' s the best/last price? 最低价是多少？¥ 2.5 (Two point five / Two and a half RMB) 两块五。4 . How many designs? 有几个款式？Three designs. 三个款式。5 . How many colors? 有几种颜色？Three colors. Red, yellow and blue. 3种颜色，红、黄、蓝。6 . How many pcs one CTN? 一箱装多少件？12 dozen, 144pcs. 12打，144件一箱。7 . When shall we deliver? 什么时候交货？8 . Where shall we deliver? 货送到什么地方？9 . 30% deposit. 付30%的订金。10 . Only one sample here. We can ' t give you. 这里只有一个样品，不能给你。11 . Too expensive / much. 太贵了。12 . Any discount? 有折扣吗？13 . Cheaper? 可以便宜一点吗？14 . Show me this! 给我看看这个。15 . Good quality or ordinary quality? 质量好的还是普通的？16 . ¥ 180 for a set. 180元一套。17 . 4 pcs a set. 一套4个。18 . What ' s the minimum purchase? 最小起订量是多少？19 . At least 1 CTN. 至少一箱/件。20 . The minimum purchase is ... units. 最小起订量是.....21 . Can they be mixed? 可以混装吗？22 . Mixed packing. 混装。23 . Just a moment. Let me check. 稍等，让我查一下。24 . Same price/size. 一样的价格/尺寸。25 . I will come again tomorrow. 我明天再来。100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)