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建议阅读原文

https://www.100test.com/kao_ti2020/645/2021_2022__E5_B8_B8_E7_94_A8_E9_94_80_E5_c96_645984.htm Do you like this model ?
你喜欢这款吗? What would you like ? 你喜欢什么样的? What
goods will you order? 你想订什么样的货? How do you pack them?
你想怎样包装它的? The style is out of stock ? 这款没货! How do
you like this color? 你觉得这颜色怎样? Take your time ! 请随便
看! We have some special offers ! 我们有一些特价产品! We have
ready stock ! 我们有现货! The quantity is too small ! 这个数量太
少了! Can you order more ! 能不能订多点呢? It is our latest model
! 这个是新款! It is up to date style! 这是新货(新款)! Its high quality
这是好的质量! Its well-made ! 质量很好! This is class one ! A级货!
Sorry! the price is fixed ! 对不起!一口价! This is the best price ! 这
是最低价! This is the last offer! 这是最低报价! The goods are not
available! 那货还没准备好! We have a rush on this model ! 这货很
畅销! The material is very expensive ! 现在面料很贵! Its very hard
to make 做工很难! How many pieces would you like to order ? 你
要多少数量? May I know what items you are interested in ? 我可以
知道你对哪个产品感兴趣吗? This order will be delayed ! 这个单
要推迟! I will deliver the order tomorrow! 我明天可以帮你送货!
Where would you like us to deliver the goods! 把货送到哪里呢?
When will you deliver the goods ? 什么时候要送货? I promise,
have stock a few day later ! 我保证!过几天就有货! We can deliver
the goods in end of this month ! 我们能在月底交货! We can
deliver the goods in 15 days ! 我们能在15天内交货! Because our

factory is too busy , can we deliver the goods later ? 因为工厂比较忙,我们能不能迟点交货? If this color is not available, would you like another one ? 如果这颜色没有,其它的行吗? The order is too small , we cant afford delivery ! 这个订单太小,我们负担不了那费用! We will try our best to deliver it ASAP ! 我们会尽快交货! Hope you will come again next time ! 希望你下次再光临! Hope to see you again ! 希望再见到你! Hope you will be our business partener ! 希望你成为我们合作的伙伴! Make sure you will sign on the order ! 务必在定单上签名! cash on delivery! 交货付款! C.O.D is our usual way ! 交货付款是我们通常的方式! Take care of you belonging ! 请看好你的财物! How can I reach you? 我怎么联系你呢? Enjoy your trip ! 旅途愉快 相关推荐 : #0000ff>实用英语 : 销售达人必备的20金句 #0000ff>职场必备 : 销售英语100招汇总 #0000ff>简单实用的市场行情描述 #0000ff> “ 杀价必胜 ” 英语口语 100Test 下载频道开通 , 各类考试题目直接下载。 详细请访问 www.100test.com