

2011年外销员考试外贸术语指导16 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/646/2021_2022_2011_E5_B9_B4_E5_A4_96_c28_646170.htm 导读：本篇为询盘等相关术语及例句

问盘的提出我们已向该公司提出询价(询盘)。 We addressed our inquiry to the firm.对该公司的询价信, 我们已经回复。 We answered the inquiry received from the firm.我公司已收到, 该公司关于这类商品的询盘。 We have an inquiry for the goods received from the firm.我们已邀请客户对该商品提出询价。 We invited inquiries for the goods from the customers.敬请将贵公司的进口商品目录寄来为荷。 Will you please let us have a list of items that are imported by you.如能得到贵方特殊的询价, 则甚为感谢。 We shall be glad to have your specific inquiry.敬请惠寄报价单和样品可否? 请酌。 Would you care to send us some samples with the quotations.由于这一次订购是合同的组成部分, 请提供最好的条件。 Please put us on your best terms, as this order forms part of a contract.请告知以现金支付的优惠条款和折扣比例。 Please state your best terms and discount for cash.由于打折扣, 请告知最好的装货(船)条件。 Please put us on your very best shipping terms as regards discount.请告知该商品的价格和质量。 Please let us have information as to the price and quality of the goods.请对日本生产的合成纤维的制品, 如尼龙、维尼龙、莎纶等报最低价格。 Please quote us your lowest price for sundry goods, including synthetic fiber good, including synthetic fiber goods, such as nylon, vinylon, and saran made in Japan.敬请告知该货以现金支付的最低价格。 相关推荐：#0000ff>2011年外销员

考试外贸术语指导15#0000ff>2011年外销员考试《外贸外语》
模拟试题及答案汇总 #0000ff>2011年外销员考试各科目复习大
纲汇总#0000ff>2011年外销员考试《外贸综合业务》章节习
题18套 100Test 下载频道开通，各类考试题目直接下载。详细
请访问 www.100test.com